

# **International Real Estate Construction**

**NV**

**IFRS Consolidated Financial  
Statements at 31 December 2012**

**Approved by Management  
with the Independent Auditor's opinion**

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## I. General information and performance

### 1. Business activities & profile

**International Real Estate Construction (IRC) NV (as the Belgian legal entity with all its subsidiaries) represents the Belgian and French activities of the Ghelamco Group, a leading European real estate investor and developer active in the offices, residential, retail and logistics markets.**

IRC acts in Belgium and France under the commercial name Ghelamco'.

Ghelamco Group maintains a high quality internal control with respect for agreed milestones over all its project development phases: land purchase, planning, coordinating the construction phase and sale or lease. Its projects combine prime and strategic locations with efficient and aesthetically inspiring designs and correct timing.

Ghelamco Group's successes on the Belgian, Dutch, French, Polish, Ukrainian and Russian markets are generated by the group's professional and enthusiastic staff that is driven by the vision and passion of its management.

Over the last decade, Ghelamco Group has become one of the largest commercial property developers in Poland. It's market position has been recognized by numerous prestigious awards. In 2012, Ghelamco Group was granted the following awards:

- ° Best Office Development in Poland for 2012 for the Senator project (European Property Awards)
- ° Best Office Development in Europe for 2012 for the Senator project (European Property Awards)
- ° Best International Office Development for 2012 for the Senator project (European Property Awards)
- ° Office Development of the Year in Poland for Senator project (Construction and Investment Journal)
- ° Essa Award for the Senator Building, in recognition of the project's sustainability performance (Construction and Investment Journal)
- ° Office Lease Award of the Year 2012 in Poland for T-Mobile in Marynarska 12 (Construction and Investment Journal)
- ° Office Developer of the year in Poland (Construction and Investment Journal - for the sixth time in the past seven years)
- ° The Best Belgian Exporter Award 2012 (The Belgian Business Chamber in Poland)
- ° Belgian Business Chambre Award 2012 (The Belgian Business Chamber in Poland)
- ° Office Developer of the Year in CEE (Eurobuild)
- ° New Office Award of the Year in Poland for the Senator project (Eurobuild)





Since 2007, Ghelamco Group’s business activities are structured in three major holdings under common control of the ultimate shareholders (jointly referred to as “Ghelamco Group”):

- **Investment & Development Holding:** comprises resources invested in the development of real estate projects in Belgium, France, Poland, Russia and Ukraine and the intra-group Financing Vehicles – hereafter the “Ghelamco Group” or the “Group”;
- **Service Holding:** represents international entities that provide construction, engineering and development services to the Investment & Development Group;
- **Portfolio Holding:** consists of all other activities and real estate investments controlled by the ultimate shareholders.



2. Legal status

**International Real Estate Construction NV (IRC) (the “Company”)** is the holding company of the Belgian and French activities of Ghelamco Group Comm. VA, which is in turn the holding company of the **Investment & Development Group**. Besides its holding activities, IRC NV also has direct stakes in real estate projects.

IRC NV, together with its subsidiaries (Note 5), constitute the reporting entity for the purpose of these financial statements.

IRC NV is a limited liability company registered under Belgian law, with its registered office at Zwaanhofweg 10, 8900 Ieper, Belgium.

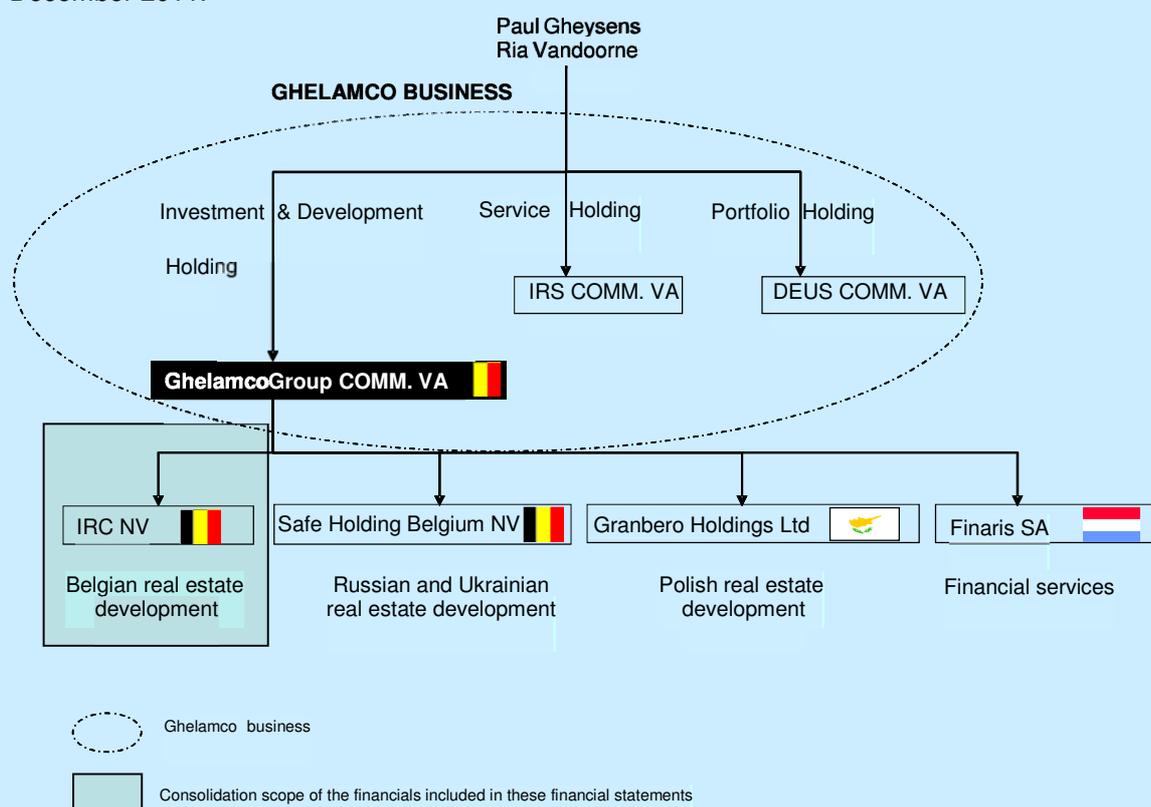
The Company is registered in the Belgian commercial register under the number BE0431.572.596.

3. Consolidation scope

**These consolidated financial statements comprise the resources and activities of the Company and its legal subsidiaries.**

At 31 December 2012 (the reporting date), all the assets and liabilities of the reporting entity (the Company and its direct and indirect legal subsidiaries) are legally linked through a corporate structure that was introduced in 2006 and was accomplished prior to 31 December 2007 (overview in Note 5).

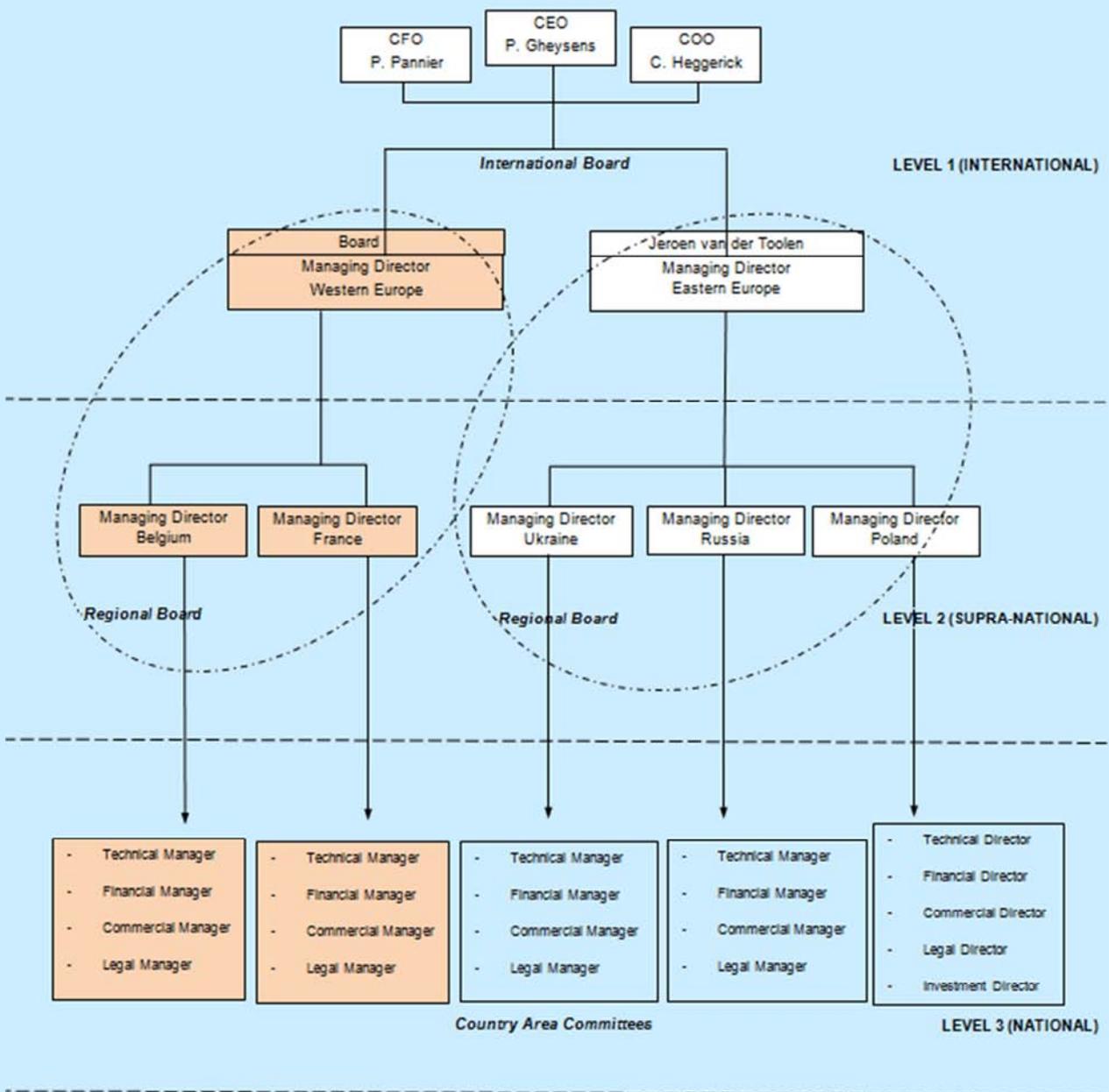
All assets, liabilities, income and expenses that represented an integral part of the IRC activities, are included in the accounts of the legal subsidiaries of the Company at 31 December 2012 and at 31 December 2011.



4. Staffing level

Given its nature, there is only limited employment in the Company. At 31/12/2012, IRC employed 10 people. The construction, engineering and other related services are mainly provided to the Company by Ghelamco Consortium’s Service Holding’s legal subsidiaries. The parent company of the Service Holding (International Real Estate Services Comm. VA – abbreviated IRS Comm. VA), together with all its direct and indirect legal subsidiaries, employed 223 people on 31 December 2012 (196 on 31 December 2011).

5. Management committee



Ghelamco Management Committee consists of:

Mr. Paul Gheysens (Chief Executive Officer)  
Mr. Philippe Pannier (Chief Financial Officer)  
Mr. Chris Heggerick (Chief Operational Officer)  
Managing Director Western Europe  
Managing Director Eastern Europe

The Committee actively coordinates and supervises the different management teams and supports them in all commercial, legal, financial and technical aspects of their activities.

The Belgian teams consist of a technical, commercial, legal & financial department. The Managing Directors are granted a large degree of autonomy to support their area/country strategy and development.

The statutory board consists of 4 directors (of which the CEO) for most of the Belgian entities.

## 6. Business environment and results

### 2012 performance and results

During the year 2012 and mainly resulting from its sustained and continued development, construction and commercialisation efforts, the Company has been able to confirm and further strengthen its position in its core markets in Belgium. The Company closed its 2012 accounts with a net profit of 395 KEUR, a balance sheet total of 281,857 KEUR (+ 49%) and an equity of 19,346 KEUR (+ 2%). The solvency ratio – considering the related party financing, which is subordinated - remained sound (32% against 37% at 31 Dec. 2011).

The Company has over the past years intensified its project development activities (with currently approx. 40 projects in portfolio) in Belgium. As a consequence, significant part of the Belgian portfolio has during the current year evolved to the realisation phase. In this respect, the Artevelde Multifunctional Football Stadium project in Ghent and the urban development project in Leuven Vaartkom are fully under construction, for being delivered in 2013 and 2014 and with first sale and lease contracts already signed. In addition, a number of residential projects (mainly in Brussels and at the Belgian coast) have been sold.

Main 2012 expansion and development activities mainly related to:

- Further development and commercialisation of the mixed project at Leuven Vaartkom. In this respect, construction works of the mixed L-Park project (3,335 m<sup>2</sup> retail, 13,806 m<sup>2</sup> office space and approx. 300 parkings) have continued for being finalised early 2013. End 2012, the retail part which was fully pre-leased to Dreamland, has been delivered. In addition, preliminary rent agreements and/or letters of intent have been signed for a significant part of the office space. Also, firm interest is already being shown by investors.

- Continuation of construction works of the Artevelde Multifunctional Football Stadium project in Ghent; project which comprises besides the pre-sold football accomodation approx. 13,500 sqm office space, 3,000 sqm congress space, 16,000 sqm multifunctional space, 250 parkings, and – on the adjacent plots – a 14,000 sqm retail hall, approx. 1,500 parking spaces, 2 office buildings (28,600 sqm office space in total) and a hotel project. On 27 September 2012, the retail hall, leased to Brico Plan-It, has formally been opened, in the presence of the city mayor. Per date of this report, significant other parts of the project have been pre-sold and/or pre-leased and interest is being shown by investors.



- Further development/construction of high-end (residential/leisure) projects at the Belgian coast side (Zoute Wellness, East Dune, Farida)
- Signing of a cooperation agreement with a third party for the development of an elderly home project (115 beds) in Wezembeek-Oppem. In this respect, the Company holds some options to acquire land plots. In the same respect, an intention agreement has been signed with another third party for the operating (under 27 years leasehold) of the project upon completion. In addition, also investors have already shown their interest to take over the completed project at attractive yields.
- Signing of a share purchase agreement (transfer of ownership conditional upon payment) for the acquisition of the shares of a company which holds title to a 24,000 sqm brownfield site, in view of the development of a mixed project (approx. 35,000 sqm gross leasable/sellable residential, student flat and retail space)

As to revenues:

- Successful commercialisation of the Brussels Kanonstraat project. During 2012, all (of 28) apartments have been sold.
- Sale of the Gucci shop in Knokke-Zoute. The asset deal was realised at a yield of 3,5%, resulting in a sales price of 4.5 MEUR.
- Sale of the Institut Jaspar site in Kraainem for a sales price of 3.3 MEUR
- Sale of some high-end residential projects in Knokke (White House, Sylt, Zegemeer, Zeewind, Beau Site)

#### Main post balance sheet events

- Sale of the Wevelgem Retail Park, retail project with a leasable area of +/- 4.600, per end March 2013 to an investor. The sales transaction was structured as a share deal, in which the property was valued at a yield of +/- 7%, resulting in a share price of 5 MEUR and a net cash-in for the Company of 2 MEUR.

#### Outlook

It is the Company's strategy to further diversify its development portfolio by spreading its developments over different real estate segments.

For 2013, the Company will continue its sustained growth. In addition, it will closely monitor specific evolutions in its active markets and real estate segments. Considering its sound financial structure and the expected further market evolutions (in terms of tenant activity and evolution in yields), the Company is confident to achieve this growth and its goals for 2013 in general.



## 7. Notice to the reader

This document presents the IFRS Consolidated Financial Statements for the year ended on 31 December 2012, assuming the going concern of the consolidated companies.

As per today, the Company's core business is the development of commercial and residential properties. The Company's strategy is to keep commercial property in portfolio for rental purposes while residential properties are dedicated for sale.

According to IAS 2, Property Development Inventories have to be measured at the lower of cost and net realizable value. Investment Properties (Under Construction) are carried at fair value.

As such, residential properties are presented as Property Development Inventories.

Most of the commercial property is presented as Investment Property. We refer to the Notes 6 and 8 in Part II for more details on their presentation.



## II. IFRS Consolidated Financial Statements

These IFRS consolidated financial statements at 31 December 2012 were approved by the Company's Management on 28 March 2013. The amounts in this document are expressed in thousands of EUR (KEUR), unless stated otherwise.

### A. Consolidated statement of financial position (in KEUR )

	Note	31/12/2012	31/12/2011
<b>ASSETS</b>			
<b>Non-current assets</b>			
Investment Property	6	107.382	65.479
Property, plant and equipment	7	387	450
Investments in associates	4	1.380	1.380
Receivables and prepayments	9	2.146	5.238
Deferred tax assets	14	2.201	1.241
Non-current assets held for sale		0	0
Other financial assets	4.3	412	100
Restricted cash		0	0
<b>Total non-current assets</b>		<b>113.908</b>	<b>73.888</b>
<b>Current assets</b>			
Property Development Inventories	8	115.345	108.595
Trade and other receivables	9	17.547	2.963
Current tax assets	9	2	2
Derivatives		0	0
Assets classified as held for sale	6	6.700	0
Cash and cash equivalents	10	28.355	4.213
<b>Total current assets</b>		<b>167.949</b>	<b>115.773</b>
<b>TOTAL ASSETS</b>		<b>281.857</b>	<b>189.661</b>



<b>Consolidated statement of financial position (cont'd)</b>
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	<b>Note</b>	<b>31/12/2012</b>	<b>31/12/2011</b>
<b>Capital and reserves attributable to the Group's equity holders</b>			
Share capital	11	1.490	1.490
CTA	12	0	0
Retained earnings	12	17.783	17.414
		19.273	18.904
Non-controlling interests	11.2	73	47
<b>TOTAL EQUITY</b>		<b>19.346</b>	<b>18.951</b>
<b>Non-current liabilities</b>			
Interest-bearing loans and borrowings	13	141.093	105.416
Deferred tax liabilities	14	8.412	5.756
Other non-current liabilities		0	0
Long-term provisions	13.4	67	56
<b>Total non-current liabilities</b>		<b>149.572</b>	<b>111.228</b>
<b>Current liabilities</b>			
Trade and other payables	15	23.827	20.425
Current tax liabilities		1.242	1.785
Interest-bearing loans and borrowings	13	87.870	37.272
Short-term provisions		0	0
<b>Total current liabilities</b>		<b>112.939</b>	<b>59.482</b>
<b>Total liabilities</b>		<b>262.511</b>	<b>170.710</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>281.857</b>	<b>189.661</b>



<b>B. Consolidated income statement and consolidated statement of comprehensive Income</b>
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	<b>Note</b>	<b>2012</b>	<b>2011</b>
Revenue	16	16,868	28,642
Other operating income	17	1,389	1,225
Cost of Property Development Inventories	18	-9,904	-20,204
Employee benefit expense	17	-504	-370
Depreciation amortisation and impairment charges	3	-90	63
Gains from revaluation of Investment Property	6	6,807	4,871
Other operating expense	17	-5,838	-5,923
Share of results of associates		0	0
<b>Operating profit - result</b>		<b>8,728</b>	<b>8,304</b>
Finance income	19	197	182
Finance costs	19	-5,606	-4,448
<b>Profit before income tax</b>		<b>3,319</b>	<b>4,038</b>
Income tax expense/income	20	-2,924	-2,385
<b>Profit for the year</b>		<b>395</b>	<b>1,653</b>
<b>Attributable to:</b>			
Equity holders of parent		369	1,656
Non-controlling interests		26	-3



**Consolidated statement of comprehensive income**

	<b>2012</b>	<b>2011</b>
<b>Profit for the year</b>	<b>395</b>	<b>1,653</b>
Exchange differences on translating foreign operations	0	0
Other	0	0
<b>Other comprehensive income of the period</b>	<b>0</b>	<b>0</b>
<b>Total Comprehensive income for the year</b>	<b>395</b>	<b>1,653</b>
<b>Attributable to:</b>		
Equity holders of the parent	369	1,656
Non-controlling interests	26	-3



C. Consolidated statement of changes in equity
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**Consolidated statement of changes in equity per 2012**

	Note	Attributable to the equity holders			Non-controlling interests	Total Equity
		Share capital	Cumulative translation reserve	Retained earnings		
<b>Balance at 1 January 2011</b>		1,490	0	15,758	59	17,307
Foreign currency translation (CTA)						0
Profit/(loss) for the year				1,656	-3	1,653
Dividend distribution						0
Change in non-controlling interests					-9	-9
Change in the consolidation scope						0
<b>Balance at 31 December 2011</b>		<b>1,490</b>	<b>0</b>	<b>17,414</b>	<b>47</b>	<b>18,951</b>
Foreign currency translation (CTA)						0
Profit/(loss) for the year	12			369	26	395
Dividend distribution						0
Change in non-controlling interests						0
Change in the consolidation scope						0
Other						0
<b>Balance at 31 December 2012</b>		<b>1,490</b>	<b>0</b>	<b>17,783</b>	<b>73</b>	<b>19,346</b>



D. Consolidated cash flow statement
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**Consolidated cash flow statement for 2012 and 2011**

Cash Flow Statement	31/12/2012	31/12/2011
<b>Operating Activities</b>		
<b>Profit / (Loss) before income tax</b>	<b>3.319</b>	<b>4.038</b>
<i>Adjustments for:</i>		
- Change in fair value of investment property	6	-6.807
- Depreciation, amortization and impairment charges	7	73
- Result on disposal Investment Property	-	-
- Change in provisions	11	10
- Net interest charge	19	5.409
- Movements in working capital:		
- Change in inventory	-6.750	-16.716
- Change in trade & other receivables	-14.584	1.074
- Change in trade & other payables	3.402	9.647
- Change in MTM derivatives	-	-
- Movement in other non-current liabilities	-	-
- Other non-cash items	-10	-8
Income tax paid	-1.771	-37
Interest paid	-5.606	-4.448
<b>Net cash from operating activities</b>	<b>-23.314</b>	<b>-6.792</b>
<b>Investing Activities</b>		
Interest received	197	182
Purchase of property, plant & equipment	19	-
Purchase of investment property	7	-46.265
Proceeds from disposal of investment property	6	4.469
Net cash outflow on acquisition of subsidiaries	6	-
Net cash outflow on other non-current financial assets	2.780	-429
Net cash inflow/outflow on NCI transactions	-	-
Movement in restricted cash accounts	-	-
<b>Net cash flow used in investing activities</b>	<b>-38.819</b>	<b>-17.097</b>
<b>Financing Activities</b>		
Proceeds from borrowings	98.738	42.103
Repayment of borrowings	-12.463	-19.742



Capital decrease	-	-
	-	-
<b>Net cash inflow from / (used in) financing activities</b>	<b>86.275</b>	<b>22.361</b>
<b>Net increase in cash and cash equivalents</b>	<b>24.142</b>	<b>-1.528</b>
<b>Cash and cash equivalents at 1 January</b>	<b>4.213</b>	<b>5.741</b>
<b>Cash and cash equivalents per end of the year</b>	<b>28.355</b>	<b>4.213</b>

(\*): Purchase and expenditure re. investment property includes capitalized borrowing costs



## 1. Summary of significant accounting policies

The principal accounting policies applied in the preparation of the IFRS consolidated financial statements, are set out below.

### 1.1. Introduction

We refer to the section “General Information: business activities” and Note 5 “Organisational chart” of these financial statements for more information on the business activities and the structure of the Company and its position within the Ghelamco Group business.

These financial statements are IFRS consolidated financial statements that include the resources and activities of International Real Estate Construction NV and its legal subsidiaries that are part of the Ghelamco Investment & Development Group at 31 December 2012.

A list of legal entities included in these IFRS consolidated financial statements and major changes in the organisational structure of the reporting entity are outlined in Notes 4 and 5.

As those are the first financial statements of the Company under IFRS and there were no financial statements previously prepared, a reconciliation between former applied accounting principles and IFRS is not applicable.

### 1.2. Basis of preparation

These consolidated financial statements include those of the Company and its subsidiaries. The consolidated financial statements were approved for issue by Management on March 28, 2013. The consolidated financial statements have been prepared in accordance with the requirements of International Financial Reporting Standards (“IFRS”) as adopted by the European Union at 31 December 2012. The Company has adopted all new and revised standards and interpretations relevant for its activities and which became applicable for the financial year starting 1 January 2012.

These financial statements have been prepared under the historical cost convention except for Investment Properties and derivative financial instruments that have been measured at fair value.



### 1.3. Standards and Interpretations that became applicable in 2012

Standards and Interpretations that the Company anticipatively applied in 2011 and 2012:

- None

Standards and Interpretations that became effective in 2012

- Amendments to IFRS 7 Financial Instruments: Disclosures – Derecognition (applicable for annual periods beginning on or after 1 July 2011)

Standards and Interpretations which became effective in 2012 but which are not relevant to the Company:

- None

### 1.4. Standards and Interpretations issued but not yet effective

Standards and Interpretations issued at the date of these IFRS consolidated financial statements, which were authorised for issue but not yet mandatory and have not been early adopted by the Company:

- IFRS 9 Financial Instruments and subsequent amendments (applicable for annual periods beginning on or after 1 January 2015)
- IFRS 10 Consolidated Financial Statements (applicable for annual periods beginning on or after 1 January 2014)
- IFRS 11 Joint Arrangements (applicable for annual periods beginning on or after 1 January 2014)
- IFRS 12 Disclosures of Interests in Other Entities (applicable for annual periods beginning on or after 1 January 2014)
- IFRS 13 Fair Value Measurement (applicable for annual periods beginning on or after 1 January 2013)
- Improvements to IFRS (2009-2011) (normally applicable for annual periods beginning on or after 1 January 2013)
- Amendments to IFRS 1 First Time Adoption of International Financial Reporting Standards – Severe Hyperinflation and Removal of Fixed Dates for First-time Adopters (applicable for annual periods beginning on or after 1 January 2013)
- Amendments to IFRS 1 First Time Adoption of International Financial Reporting Standards – Government Loans (applicable for annual periods beginning on or after 1 January 2013)
- Amendments to IFRS 7 Financial Instruments: Disclosures – Offsetting Financial Assets and Financial Liabilities (applicable for annual periods beginning on or after 1 January 2013)
- Amendments to IFRS 10, IFRS 11 and IFRS 12 – Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance (applicable for annual periods beginning on or after 1 January 2014)



- Amendments to IFRS 10, IFRS 12 and IAS 27 – Consolidated Financial Statements and Disclosure of Interests in Other Entities: Investment Entities (applicable for annual periods beginning on or after 1 January 2014)
- Amendments to IAS 1 Presentation of Financial Statements - Presentation of Items of Other Comprehensive Income (applicable for annual periods beginning on or after 1 July 2012)
- Amendments to IAS 12 Income Taxes – Deferred Tax: Recovery of Underlying Assets (applicable for annual periods beginning on or after 1 January 2013)
- Amendments to IAS 19 Employee Benefits (applicable for annual periods beginning on or after 1 January 2013)
- Amendments to IAS 27 Separate Financial Statements (applicable for annual periods beginning on or after 1 January 2014)
- Amendments to IAS 28 Investments in Associates and Joint Ventures (applicable for annual periods beginning on or after 1 January 2014)
- Amendments to IAS 32 Financial Instruments: Presentation – Offsetting Financial Assets and Financial Liabilities (applicable for annual periods beginning on or after 1 January 2014)
- IFRIC 20 Stripping Costs in the Production Phase of a Surface Mine (applicable for annual periods beginning on or after 1 January 2013)

At this stage, the Company does not expect the first adoption of these Standards and Interpretations to have any material financial impact on the financial statements at the moment of initial application.

## 1.5. Principles of consolidation

### **1.5.1. Consolidation scope**

The entities included in the consolidation scope are those that are under control of the Company on 31 December 2012 and on 31 December 2011 (see Notes 4 and 5).

The transactions, balances and unrealized gains and losses between these legal entities are deemed to be intra-group transactions and are eliminated in full.

The transactions with other entities owned directly or indirectly by the ultimate shareholders of the Ghelamco Consortium are deemed transactions with related parties and are not eliminated, but are presented as balances and transactions with related parties in Note 23.

### **1.5.2. Acquisition of subsidiaries**

Although the Company obtained control over several subsidiaries over the past years, these transactions are not considered to be business combinations as defined under IFRS 3 “Business Combinations”. In these transactions, the Company primarily acquired land and therefore these transactions are to be considered as a purchase of selective assets and liabilities and not as a purchase of a “business”. The purchase consideration has been allocated to each of the assets and liabilities acquired based on their relative fair values.



During the course of 2012 and 2011, there were no acquisitions of subsidiaries that qualified as an acquisition of a business as defined in IFRS 3 “Business Combinations”.

### **1.5.3. Sale of subsidiaries**

As was the case in the past, the 2012 and 2011 business of the Company consists of developing commercial and residential real estate projects. Commercial properties are held for lease. Residential properties are offered for sale.

General rule:

- sale of commercial projects subsidiaries (in which real estate is developed and valued as IP(UC)) is presented in the Income Statement as a disposal of IP and not as a disposal of a subsidiary;
- sale of residential projects subsidiaries (in which real estate is developed and valued as property development inventories) is presented in the Income Statement on a gross basis (i.e. revenue from the sale of inventories and cost of sales) and not as a disposal of a subsidiary. Still, a sale of residential projects is generally structured as a sale of assets.

Comments 2011

No commercial projects and thus also no commercial project SPVs were sold in 2011.

No residential SPVs were sold, in line with the general approach to sell residential projects through asset deals – except for Gentiana NV, residential project (apartment) in Knokke which was sold per end of August 2011 under the structure of a share deal. This transaction has in the profit and loss statement been presented on a gross basis (revenue from the sale of inventories and cost of sales) and not on a net basis (gain or loss on the disposal of a subsidiary.)

Comments 2012

In August 2012 and upon an attractive bid by an investor, the Docora (Gucci-shop) retail project in Knokke-Zoute was sold. While generally the sale of a commercial project is structured as a share deal, this one was structured as an asset deal (and the transaction has in the financial statements been presented as a disposal of IP).

No residential SPVs have been sold, in line with the general approach to sell residential projects through asset deals.

### **1.5.4. Increase in ownership interests in subsidiaries**

The Company applies the parent company model to transactions with minority shareholders. The difference between the cost of additional interest in the subsidiary and the carrying amount of the minority interest reflected in the consolidated balance sheet is allocated to the Property Development Inventories or Investment Properties.

### **1.5.5. Foreign currency translation**

The individual financial statements of each group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the IFRS consolidated financial statements, the results and financial position of each entity are expressed in Euro,



which is the functional currency of the Company and the presentation currency for the IFRS consolidated financial statements.

#### *Foreign currency transactions*

Foreign currency transactions are recognized initially at the exchange rate prevailing at the transactions' date. Subsequently, at closing, monetary assets and liabilities denominated in foreign currencies are translated at the balance sheet currency rate. Gains and losses resulting from the settlement of foreign currency transactions and from the translation of monetary assets and liabilities denominated in foreign currencies are included in the income statement as a financial result.

#### *Foreign entities*

In consolidation, the assets and liabilities of the group companies using a different functional currency than the Euro are expressed in Euro using exchange rates prevailing on the balance sheet date. Income and expense items are translated at the average exchange rates for the period. Exchange differences arising, if any, are classified in equity and transferred to the Company's "Cumulative translation reserve". Such translation differences are recognized as income or as expenses in the period in which the entity is sold, disposed of or liquidated.

As IRC and its subsidiaries are all EU (and Eurozone) companies, with functional currency Euro, and almost exclusively involved in Euro-transactions, foreign currency impact is not applicable in the Company's financial statements.

### **1.5.6. Hyperinflationary economies**

None of the Company entities operated in a hyperinflationary economy in 2012 and 2011.

## **1.6. Property, plant and equipment**

Property, plant and equipment is carried at acquisition cost less any accumulated depreciation and less any accumulated impairment loss.

Cost includes the fair value of the consideration given to acquire the asset and any directly attributable cost of bringing the asset to working condition for its intended use (taxes included).

The depreciable amount is allocated on a systematic basis over the useful life of the asset, using the straight-line method. The depreciable amount is the acquisition cost.

The applicable useful lives are:

Tangible fixed assets	Years
Buildings	20 to 40
Vehicles	5
Equipment	5 to 10



### 1.7. Finance leases

A finance lease that substantially transfers all the risks and rewards incident to ownership, is recognized as an asset and a liability at amounts equal to the fair value of the leased assets or, if lower, the present value of the minimum lease payments. Lease payments are apportioned between the finance charge and the reduction of the outstanding liability.

The depreciable amount of a leased asset is allocated to each accounting period during the period of expected use on a systematic basis consistent with the depreciation policy the lessee adopts for depreciable assets that are owned. If there is reasonable certainty that the lessee will obtain ownership by the end of the lease term, the period of expected use is the useful life of the asset; otherwise the asset is depreciated over the shorter of the lease term and its useful life.

### 1.8. Impairment of assets

At each balance sheet date, the Company reviews the carrying amounts of its assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the unit to which the asset belongs.

An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

### 1.9. Investment Property

Investment Property is defined as property (land or a building – or part of a building – or both) held by the owner to earn rentals, realize capital appreciation or both, rather than for: (a) use in the production or supply of goods or services or for administrative purposes; or (b) sale in the ordinary course of business.

Investment Property, principally comprising land and commercial buildings ("commercial property"), is held for capital appreciation or for the long-term rental yields and is not occupied by the Company.

Investment Property (Under Construction) is carried at fair value. Fair value is determined by external appraisers or by management. Gains or losses as a result of changes in the fair value are included in the Income Statement of the year in which they occur. Gains and losses as a result of an Investment Property disposal are considered into the Income Statement of the year in which the disposal occurs.

The Company distinguishes 4 different stages for Investment Property:

- A. Land without pre-permit approval;
- B. Land with a pre-permit approval;
- C. Land with a building permit and construction ongoing;
- D. Land with a completed building.

The above stages can again be divided in 2 main categories:



**Investment Properties under construction (A), (B), (C)**

The fair value of the land is determined based on the following methods:

1. Based on comparative method;
2. Based on realizable m<sup>2</sup>;
3. Based on residual method.

In assessing the fair value, the Company considers whether both following conditions have been met:

- Building permit on the property has been obtained and
- Binding lease agreements have been signed for over 40% of the net leasable area of the property.

In case the above mentioned conditions are not fulfilled, the fair value of the IPUC (part not included in land) is deemed to be the cost of the in-process development.

In case the conditions are fulfilled, the fair value of IPUC (both land and construction part) will be determined by an independent appraiser report, based on RICS Valuation Standards.

Fair value of IP(UC) is determined as follows:

- Projects under (A): fair value of the land plus cost of in process development
- Projects under (B): fair value of the land, to the extent the valuation expert has considered the value of the master plan and/or building permit OR fair value of the land plus cost of in process development, to the extent the valuation expert has not yet considered the value of the master plan and/or building permit
- Projects under (C): fair value of the (permitted) land plus construction part at cost, if the above building permit and lease conditions are not (yet) fulfilled
- Projects under (C): fair value of the (permitted) land plus fair value of the construction part, if the above building permit and lease conditions are fulfilled
- Projects under (D): fair value of the completed project

By consequence, fair value adjustments have been recognized as follows:

- Projects under (A): fair value of the land minus the gross land cost (including purchase price of the land, costs on the purchase, capitalized financial costs and possible goodwill) ;
- Projects under (B): fair value of the land minus gross land cost;
- Projects under (C): fair value of the land minus gross land cost, plus fair value of the construction part minus cost of the construction part, to the extent the above conditions are met.
- Projects under (D): fair value of the completed project minus gross land cost, minus cost of the construction part

In 2011, there were no fair value adjustments on the building part of the IPUC, as the above 40% lease condition was not fulfilled. The same goes for IPUC in 2012.

**Completed Investment Properties (D)**

Investment Properties are considered completed as from the moment the project is delivered.

Completed Investment Properties are valued by internationally qualified appraisers as of the end of the period, based on market values in accordance with the RICS Valuation Standards.

They are recognised at fair value reflecting the market conditions at the balance sheet date. Market values of the project are calculated based on the Yield method or Discounted Cash Flow method, depending on the type of project, its status and the location.

In the case of a contingent consideration payable for a property acquired, the asset (inventory or IP) is recognized initially at cost, determined based on the fair value of the total consideration paid or payable. The fair value of the contingent consideration is determined based on management's best estimate and



recognised as a financial liability. Subsequent changes in the fair value of the liability are recorded via the income statement (and are not part of the asset value).

#### 1.10. Non-current assets held for sale and discontinued operations

A non-current asset or disposal group is classified as held for sale if its carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset (or disposal group) is available for immediate sale in its present condition. A discontinued operation is a component of an entity which the entity has disposed of or which is classified as held for sale, which represents a separate major line of business or geographical area of operations and which can be distinguished operationally and for financial reporting purposes.

For a sale to be highly probable, the entity should be committed to a plan to sell the asset (or disposal group), to an active program to locate a buyer or to complete a plan which was already initiated. In addition, the asset (or disposal group) should be actively marketed at a price which is reasonable in relation to its current fair value, and the sale should be expected to be completed within one year from the date of classification.

Assets classified as held for sale are measured at the lower of their carrying amount and fair value less costs necessary to make the sale. Any excess of the carrying amount over the fair value less costs to sell is included as an impairment loss. Depreciation of such assets is discontinued as from their classification as held for sale. Comparative balance sheet information for prior periods is not restated to reflect the new classification in the balance sheet.

#### 1.11. Property Development Inventory

Land and premises acquired and held for future development as well as in-process development projects (other than Investment Properties) are classified as inventories. Property Development Inventories mainly comprise residential properties.

Inventories are measured at the lower of cost and net realisable value at the balance sheet date.

The cost of in-process development projects comprises architectural design, engineering studies, geodesic studies, raw materials, other production materials, direct labour, other direct and external borrowing costs directly attributable to the acquisition or construction of the qualifying inventories.

External borrowing costs directly related to the acquisition, construction or production of a qualifying asset are capitalised. A qualifying asset is an asset that takes a substantial period of time to get ready for its intended use or sale. Capitalisation commences when expenditures and borrowings are being incurred for the asset, and ceases when all the activities that are necessary to prepare the asset for its intended use or sale are complete. The capitalisation criteria are usually met as from the date of acquisition of land for building purposes, as activities related to development are usually being undertaken by the Company as from that date.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale. A write-down is necessary when the net realisable value at balance sheet date is lower than the carrying value. The Company performs regular reviews of the net realisable value of its Property Development Inventory.



The most recent review indicated that the global net realisable value of the Property Development Inventory of the Company exceeded its carrying amount measured on a historical cost basis in these IFRS consolidated financial statements (Note 8).

#### 1.12. Trade and other receivables

Trade and other receivables are recognized initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

A provision for impairment of trade and other receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter into bankruptcy or undergo financial reorganisation and default or delinquency in payments (more than 60 days overdue) are considered indicators that the trade receivable is impaired.

The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. The asset's carrying amount is reduced through the use of an allowance account, and the amount of the loss is recognized in the Income Statement. When a trade receivable is uncollectible, it is written down against the allowance account for trade receivables. Subsequent recoveries of amounts previously written down are credited in the Income Statement.

No provision for impairment has been considered necessary as a result of the impairment review on the balance sheet date.

#### 1.13. Financial assets

The Company classifies its financial investments in the following categories: financial assets at fair value through profit or loss, loans and receivables and available for sale. The classification depends on the intention of the investment's acquisition. Management determines the investments' classification at initial recognition and re-evaluates this designation on every reporting date.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are initially recognized at fair value and subsequently measured at amortised cost using the effective interest method.

The investments in equity instruments that do not have a quoted market price in an active market are measured at cost (this valuation principle applies mainly to the investments in entities under the control of the ultimate shareholders of the Company not included in the consolidation scope of these financial statements).

Derivative financial instruments are measured at fair value with changes recognized in profit or loss.

#### 1.14. Cash and cash equivalents

Cash and cash equivalents include cash in hand, demand deposits with banks, other short-term highly liquid investments with original maturities of three months or less.



### 1.15. Share capital

Ordinary shares are classified as equity under the caption “share capital”. When share capital recognized as equity is (re)purchased, the amount of the consideration paid, including directly attributable costs, is recognized as a change in equity.

Dividends are recognized as a liability only in the period in which they are approved by the Company’s shareholders.

### 1.16. Current and deferred income taxes

Income tax on the profit or loss for the year comprises current and deferred income tax.

Income tax is recognized in the income statement, except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity. Current tax is the expected tax payable on the taxable income for the year and any adjustment to tax payable in respect of previous years. It is calculated using tax rates enacted or substantively enacted at the balance sheet date.

Deferred tax is recognized, using the liability method, for all temporary differences arising between the tax bases of assets and liabilities and their carrying values. Deferred tax is recognized on all temporary differences, even arising on the assets and liabilities located in the Special Purpose Vehicles. Most of the Special Purpose Vehicles hold one specific property development project.

The recognition of deferred tax liabilities on fair value adjustments is based on the assumption that the land and buildings held by the Company will be realized through asset deals. Sales through asset deals mainly apply to the residential projects held by the Company.

As it is expected that the value of commercial projects will in first instance be realized through use (and not through sale), the recognition of deferred tax liabilities on fair value adjustments is also applied here. Still, the potential capital gain (in the case a commercial project would be sold through a share deal) might be exempted from income tax in some jurisdictions if certain conditions are met. Although the Company is confident that in the case of a share deal these conditions will be complied with, deferred tax liabilities have consistently been recognized, without taking into account those potential tax exemptions.

Currently or substantially enacted tax rates are used to determine deferred income tax. Under this method, the Company is also required to make a provision for deferred income tax on the difference between the fair values of the net assets acquired and their tax base as a result of a business combination.

No deferred taxes are accounted for temporary differences arising from the initial recognition of goodwill or the initial recognition of assets or liabilities in a transaction that is not a business combination and that at the time of the transaction affect neither accounting nor taxable profit, and differences relating to the investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. A deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefit will be realized (Note 14).



### 1.17. Trade and other payables

Trade and other payables are measured at amortized cost. As the impact of discounting is immaterial, trade and other payables are measured at the nominal value.

### 1.18. Borrowings

Borrowings are recognized initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortized cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognized in the Income Statement over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Company has a contractual right (provided all covenants are fulfilled) to defer settlement of the liability for at least 12 months after the balance sheet date.

### 1.19. Revenue recognition

Revenue mainly includes sales of properties and rental income.

Revenue is recognised based on the fair value of the consideration received or receivable. For contingent consideration related to the sale of properties, the fair value of the contingent consideration is determined based on management's best estimate and recognised as a financial asset. Subsequent changes in the fair value of the financial asset are recorded via the income statement.

#### *Sale of Property Development Inventory*

Revenue from the sale of *property development inventory* is recognized when all the following conditions have been satisfied:

- (a) the entity has transferred to the buyer the significant risks and rewards of ownership of the goods;
- (b) the entity retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- (c) the amount of revenue can be measured reliably;
- (d) it is probable that the economic benefits associated with the transaction will flow to the entity;
- (e) the costs incurred or to be incurred relating to the transaction can be measured reliably.

The property disposals might be structured in a tax-efficient manner as a sale of shares in a legal entity that holds the property. The sales of real estate projects structured as a sale of shares are presented in these financial statements in accordance with the substance and economic reality of the transactions and not merely with their legal form. Thus, the amount of inventories recognized as an expense during the period referred to as "Cost of Property Development Inventories sold" comprises costs directly related to the property development projects sold during the year. The revenue from sales of properties reflects the market value of the properties sold.

#### *Rental income*

Rental income from Investment Properties leased is recognized on a straight-line basis over the lease term. Lease incentives granted are recognized as an integral part of the total rental income (i.e. are spread over the lease term).



The Company did not enter into any financial lease agreements with tenants; all lease contracts qualify as operating leases.

#### *Sale of Investment Property*

Revenue from the sale of investment property is recognized when all the following conditions have been satisfied:

- (a) the entity has transferred to the buyer the significant risks and rewards of ownership of the goods;
- (b) the entity retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- (c) the amount of revenue can be measured reliably;
- (d) it is probable that the economic benefits associated with the transaction will flow to the entity;
- (e) the costs incurred or to be incurred relating to the transaction can be measured reliably.

The property disposals are often structured in a tax-efficient manner as a sale of shares in a legal entity that holds the property. The sales of real estate projects structured as a sale of shares are presented in these financial statements in accordance with the substance and economic reality of the transactions and not merely their legal form. The gain realized on a sold investment property is shown on a net basis under “Result on disposal Investment Property” in the income statement.



## 2. Financial risk management

### 2.1 Financial risk factors

Due to its activities, the Company is exposed to a variety of financial risks: market risk (including exchange rate risk, price risk and cash flow interest rate risk), credit risk and liquidity risk. Financial risks relate to the following financial instruments: trade receivables, cash and cash equivalents, trade and other payables and borrowings. The Company may use derivative financial instruments (external or internal) on an ad hoc basis to hedge against the exposures arising from the individual transactions significant to the Company as a whole.

Financial risks are managed by the Group's Chief Financial Officer (CFO) and his team. The CFO identifies, evaluates and mitigates financial risks in accordance with the objectives set by the Chief Executive Officer.

#### **2.1.1 Foreign exchange risk**

To the extent the Company enters in transactions in foreign currencies, other than its functional currency, being the Euro, it is subject to the following currency exchange risks: (i) the foreign currency transaction risk: which occurs when a member of the IRC group enters into a transaction where the settlement of the transaction occurs in a currency other than the functional currency of that member of the group; and (ii) the foreign currency translation risk: which occurs at the translation of the foreign operations of the group into Euro.

A change in exchange rates or authorities imposing exchange controls could affect the Company's business, financial condition, results and prospects.

However, since IRC and its subsidiaries exclusively operate in Belgium and France, such currency risk is very limited to not applicable.

The Company concludes all financing, engineering, architectural and construction contracts in Euro; leasing of the properties is in Euro and eventual later disposal of assets or shares are also expressed and negotiated in Euro..

#### **2.1.2 Interest rate risk**

The Company actively uses external and related party borrowings to finance its property development projects. A property development project's external financing is either in the form of a bank loan or a bond issue denominated in Euro (see Note 14).

The Company did not enter into external interest rate hedging transactions to eliminate exposure arising from the long term investment loans over the last 5 years. The Company's management closely monitors the short-term floating rate borrowings and medium term fixed interest rates.

The financing structure reflects major project development phases (acquisition of land, development and holding of the properties) as follows:

- Land acquisition loans (usually provided for a term of two years). The interest is payable at market floating rates (from 1 up to 6 months) increased by a margin.



- Development loans provided until completion of construction and obtaining of the exploitation permit (usually for a term of about two years). The interest is payable at market floating rates (from 1 up to 6 months) increased by a margin. The land acquisition loan is at this stage integrated in the development loan.
- Once the property is completed, leased and meets all ongoing covenants, the development loan allocated to it can be turned into an investment loan usually provided for a period of five years beginning from the signing of the investment loan agreement and repayable upon sale or refinancing of the property. The banks are usually willing to increase development loans up to an amount that reflects 65% to 75% of the property 's market value, once all ongoing covenants are met. The interest is usually a mix of floating and fixed rates. In addition, the capital is amortized at a level between 4% and 7% per annum (on average), payable on a quarterly base together with the accrued interest.
- For the Belgian and French projects; 42 MEUR bond issue with a term of 3 year (60%) and 5 year (40%) and bearing interest of 7% (3yr) and 7,875 (5yr); proceeds of which can be used over the resp. project development stages.

The Company actively uses related party borrowings provided by the Ghelamco Group Financing Vehicles acting as financial intermediaries (mainly Peridot SL at 31 December 2012 and 31 December 2011) to finance the property development projects in Belgium and France. These related party loans bear interest at market floating interest rates.

For sensitivity analysis, reference is made to disclosure 13 on interest-bearing loans and borrowings.

### **2.1.3 Operational risk (price risk in first instance)**

#### **Price risk**

Raw materials, supplies, labor and other costs directly related to the construction projects constitute a major part of the property development assets capitalized in the accounts of the Company's property development companies.

Although construction prices may substantially vary during each accounting year, the Company succeeds in reducing its operational risk by either entering into fixed price contracts or into open book contracts with related and unrelated companies.

Most property development projects are realized in cooperation with parties related to the Company (see Note 23.2).

#### **Market research**

Before starting an investment, the Company's management teams have performed their market research, comprising the following:

- status of the project's current zoning (eventual timing for rezoning necessary)
- attitude of the local government towards a particular project
- are comparable projects being launched (timing and location)
- type of potential buyers/tenants - reasonable delivery date of the project
- projected sale/lease prices at the date of delivery
- yield expectations at that time
- time frame to achieve 50%-60% leasing level

#### **Permit risk**

A detailed advance study of the existing master plan or zoning plans substantially reduces the risks on obtaining building permits. On this issue, it is the Company's policy to closely monitor new construction



regulations or esthetical preferences of the city authorities. One should of course differentiate between the type of projects, their location and specific country principles.

#### **Construction risk**

Construction risks are monitored by Ghelamco Group in-house engineers. They define the construction cost as from the date of the feasibility study and take full responsibility for material discrepancies. Therefore, fine-tuning of budgets, choice of materials, construction techniques and construction prices is a constant process within Ghelamco Group. This avoids cost overruns and delivery delays.

The Company also maintains full control over the building site coordination of (sub)contractors.

#### **Engineering risk**

The Company has to remain in control for the design, lay-out and structural or finishing elements of the building. Any change in engineering automatically leads to cost increases or decreases. That is why the Company hardly ever outsources these tasks outside the Ghelamco Group

#### **Financing risk**

The Company relies since 10 years on framework agreements with the majority of its banking partners. The parameters of the framework can vary due to economic circumstances, but remains workable as a whole. Before starting up the construction works (or contracting with subcontractors), the Company expects to have received already a (non-)binding term sheet from its banking relations.

In the current year, the Company in addition proved to be able to call upon alternative financing through the issue of bonds (42 MEUR unsecured bonds, ut infra)

#### **Commercial risk**

Certain major projects require (internal) pre-lease levels, depending on different parameters, mostly triggered by the project's (large) scale, changed market circumstances or project type. Smaller projects are started up without pre-leases. This set-up immediately triggers the intense involvement of both the internal commercial departments and the external brokers. So far, the Company's track record shows at least a 50% (or more) leasing level before the end of construction works.

#### **Investment market risk**

Each developer or investment fund is influenced by the currently applicable yield expectations. Therefore, good project timing is essential. While securing the construction financing, the Company also negotiates a binding transition from construction loan into investment loan. This allows us to keep the property in portfolio and to wait for attractive offers of investors.

#### **2.1.4 Credit risk**

Some limited credit risk may arise from credit exposures with respect to rental customers/ tenants (mostly renown international companies) and outstanding balances with related parties. The group entities are setting credit limits based on financial information and business knowledge, which are duly approved by management. No major allowances for non-payment were necessary in the current or previous year. The credit risks on residential buyers are limited by the conditions in the notary deeds.

For further analysis, reference is made to note 9.



**2.1.5 Liquidity risk**

Prudent liquidity risk management implies maintaining sufficient cash, the availability of funding through an adequate amount of committed credit facilities and the ability to meet the Company's liquidity needs. Due to the dynamic nature of the underlying business activities, the Company actively uses external and related party funds to ensure that adequate resources are available to finance the Company's capital needs. The Company's liquidity position is monitored by management, based on 12 months rolling forecasts.

The maturity analysis for financial liabilities that shows the remaining contractual maturities is presented in Note 13.

<b>2.2 Capital risk management</b>
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The Company's objectives when managing capital are to safeguard its ability to continue as a going concern and to support the strategic growth plans of the Company.

As all profits of the last years have been re-invested, the management's focus is mainly set on financial support of its expansion plans. In order to maintain or optimize the capital structure, the Company may decide to issue bonds or similar financial instruments in the (inter-)national financial markets. Company management closely monitors solvency, liquidity, return on invested capital and profitability levels .

The Company monitors capital primarily on the basis of the solvency ratio. This ratio is calculated as total equity (considering the related party financing, which is subordinated) divided by the balance sheet total. The solvency ratios at 31 December 2012 and 2011 were as follows:

	<b>2012</b>	<b>2011</b>
Equity	19.346	18.951
Net related party loans payable	71.854	50.319
Total assets	281.857	189.661
<b>Solvency ratio</b>	<b>32%</b>	<b>37%</b>



### 3. Critical accounting estimates and judgements

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses.

The estimates and assumptions are based on historical experience and various other factors that are considered reasonable under the circumstances, the results of which form the basis of judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects future periods.

In addition to the estimates already explained in the accounting policies, the estimates and assumptions that might significantly affect the valuation of assets and liabilities are outlined below.

#### *Impairment of inventory*

The risk of impairment arises from uncertainties typical to the real estate development industry. At the balance sheet date no impairment losses and/or write-offs to net realisable value have been recognized on the inventory.

#### *Income taxes*

The Company operates within a complex (inter-)national legal and regulatory environment. Deferred tax is determined based on each legal entity's tax position and is reviewed on each balance sheet date to take account of the impact of changes in the tax laws and the probability of recovery.

Basic Company Income Tax levels (excluding tax exemptions or other incentives):

Belgium:	33.99%
France:	33.33%

#### *Fair value estimation*

The carrying value less impairment write down of trade receivables and payables are assumed to approximate their fair values.

The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Company for similar financial instruments.

In conformity with IAS39 and to the extent applicable, all derivatives are recognized at fair value in the balance sheet.

With respect to the determination of fair value of IP(UC), we refer to section 1.9 above.



#### 4. List of subsidiaries

IRC NV subsidiaries included in these IFRS consolidated financial statements are as follows:

Entity description	Country	31/12/12 % voting rights	31/12/11 % voting rights	Remarks
<b>I.R.C. NV</b>	<b>BE</b>	<b>99</b>	<b>99</b>	*
The White House Zoute NV	BE	99	99	*
Dock-Site NV	BE	99	99	*
Klippan Cabs NV	BE	99	99	*
Dianthus NV	BE	99	99	*
Nepeta NV	BE	99	99	*
Rubia NV	BE	99	99	*
De Leewe 3 NV	BE	99	99	*
Immo Simava 13 NV	BE	99	99	*
Leisure Property Invest NV	BE	99	99	*
Waterview NV	BE	99	99	*
Ring Multi NV (former Ring Retail NV)	BE	99	99	*
Artevelde Stadion CVBA	BE	57	57	**
Wavre Retail Park NV	BE	99	99	*
L-Park NV	BE	99	99	*
Docora NV	BE	99	99	*
RHR-Industries NV	BE	99	99	*
Zeewind NV	BE	99	99	*
Retail Gent NV	BE	99	99	*
Parking Estates NV	BE	99	99	*
Parking Gent NV	BE	99	99	*
Arte Offices NV	BE	99	99	*
Schelde Offices NV	BE	99	99	*
Ring Offices NV	BE	99	99	*
Ring Hotel NV	BE	99	99	*
Ring Congress Centre NV	BE	99	99	*
Forest Parc NV	BE	99	99	*

(\*) the 1% remaining voting rights are owned directly or indirectly by Mr. Gheysens, the ultimate beneficial owner

(\*\*): included in the IRC consolidated financial statements under the equity method

Real estate acquisitions and disposals (including plots of land) often involve the transfer of a company that holds the property.

Most subsidiaries are such special purpose real estate entities created to structure real estate transactions (acquisition of land and real estate development activities).



Summary of incorporations, acquisitions and disposals of subsidiaries (and other business units) realised by the Company during the year ended on 31 December 2012. The acquisitions and disposals of real estate subsidiaries are treated in accordance with the accounting policy as described in section 1.19 (and not in accordance with IFRS 3 on Business Combinations).

#### 4.1 Acquisition of subsidiaries

There have been no acquisitions of subsidiaries during the year ended on 31 December 2012.

#### 4.2 Disposal of subsidiaries

There have been no disposals of subsidiaries during the year ended on 31 December 2012.

#### 4.3 Incorporation of new shelf companies

Early May 2012, 5 new SPVs have been incorporated for the development of future real estate development projects.

For the respective (limited liability) entities, all shares (250) but one have been subscribed by IRC NV and one by the ultimate shareholder of the Ghelamco Group. Each of the entities has a share capital of 250 KEUR, of which 62,5 KEUR has been paid in.

Given their limited size as of 31 December 2012, the concerned entities have not yet been consolidated in the IRC consolidated financial statements. The participating interests which IRC holds in these entities have been kept at cost.

#### 4.4 Asset Acquisitions and disposals of IRC NV (and subsidiaries)

##### Main acquisitions:

- Acquisition of the land plots on the Dacar site, part of the Artevelde Multifunctional Football Stadium project in Gent on 29 March 2012 for a total purchase amount of 7.5 MEUR (transaction costs excluded)
- Agreement signed for the acquisition of the shares of a company which holds title to a 24,000 sqm brownfield site, in view of the development of a mixed project (approx. 35,000 sqm gross leasable/sellable residential, student flat and retail space); advance payments done per 31 December 2012 for an amount of 1.7 MEUR (on a total acquisition price of 8.5 MEUR)

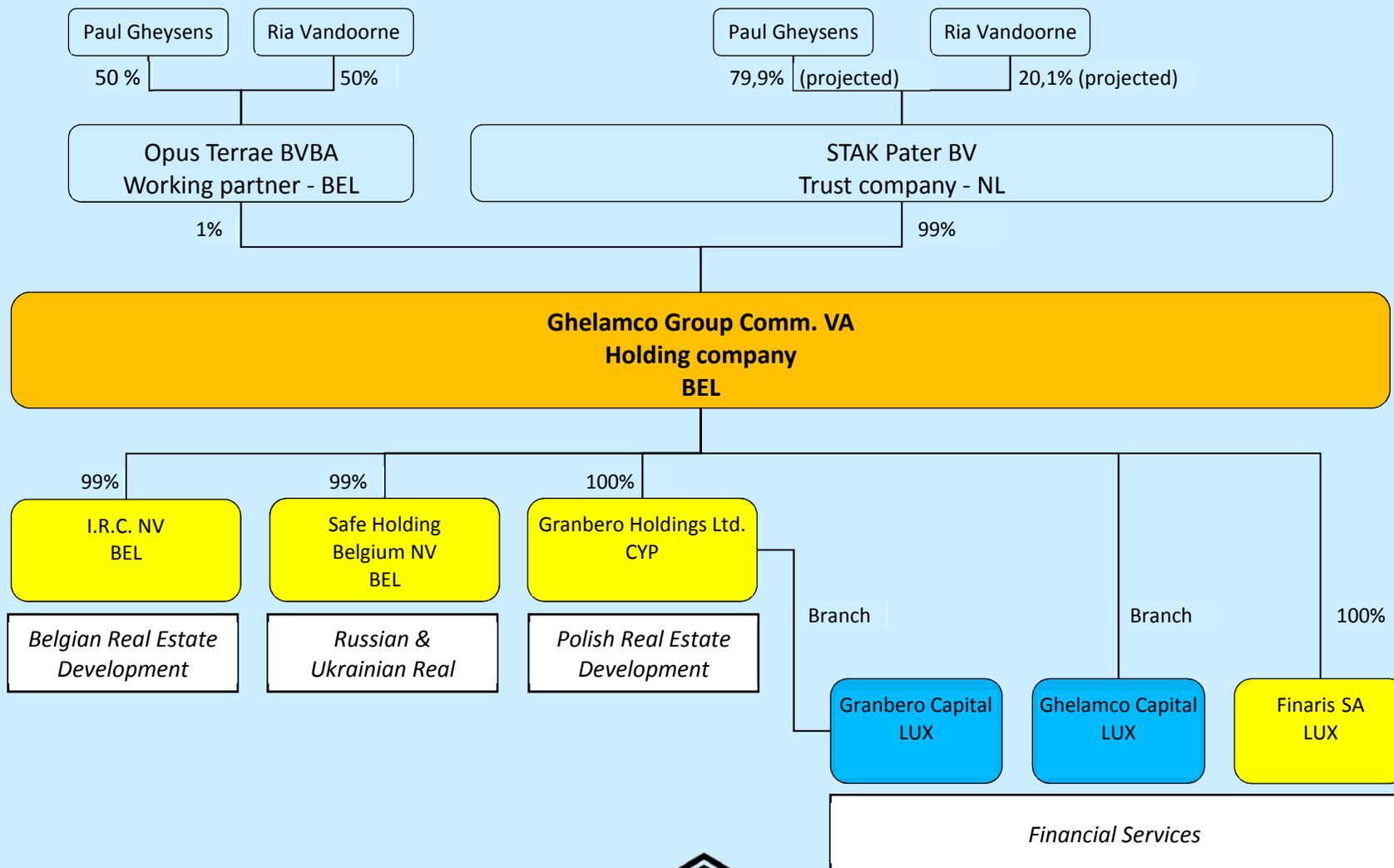
##### Main divestures:

- Docora Gucci shop, sale of the commercial project in Knokke (through asset deal)
- Institut Jaspar, sale of the site in Kraainem
- White House, sale of 1 apartment in the residential project in Knokke
- Beau Site, sale of 2 apartments in the residential project in De Panne
- Kanonstraat Brussels, sale of the remaining 8 apartments (of 28), over 70% of parking spaces sold
- Zegemeer, sale of 1 villa-apartment in the residential project in Knokke
- Zeewind, sale of the residential project (apartment) in Knokke
- Sylt, sale of 3 villa-apartments in the residential project in Knokke
- Waterside Leuven, sale of 2 commercial units (over 60% of commercial units sold) and 14 parkings (over 75% of parking spaces sold); all residential units (113 in total) were already sold out per end of last year

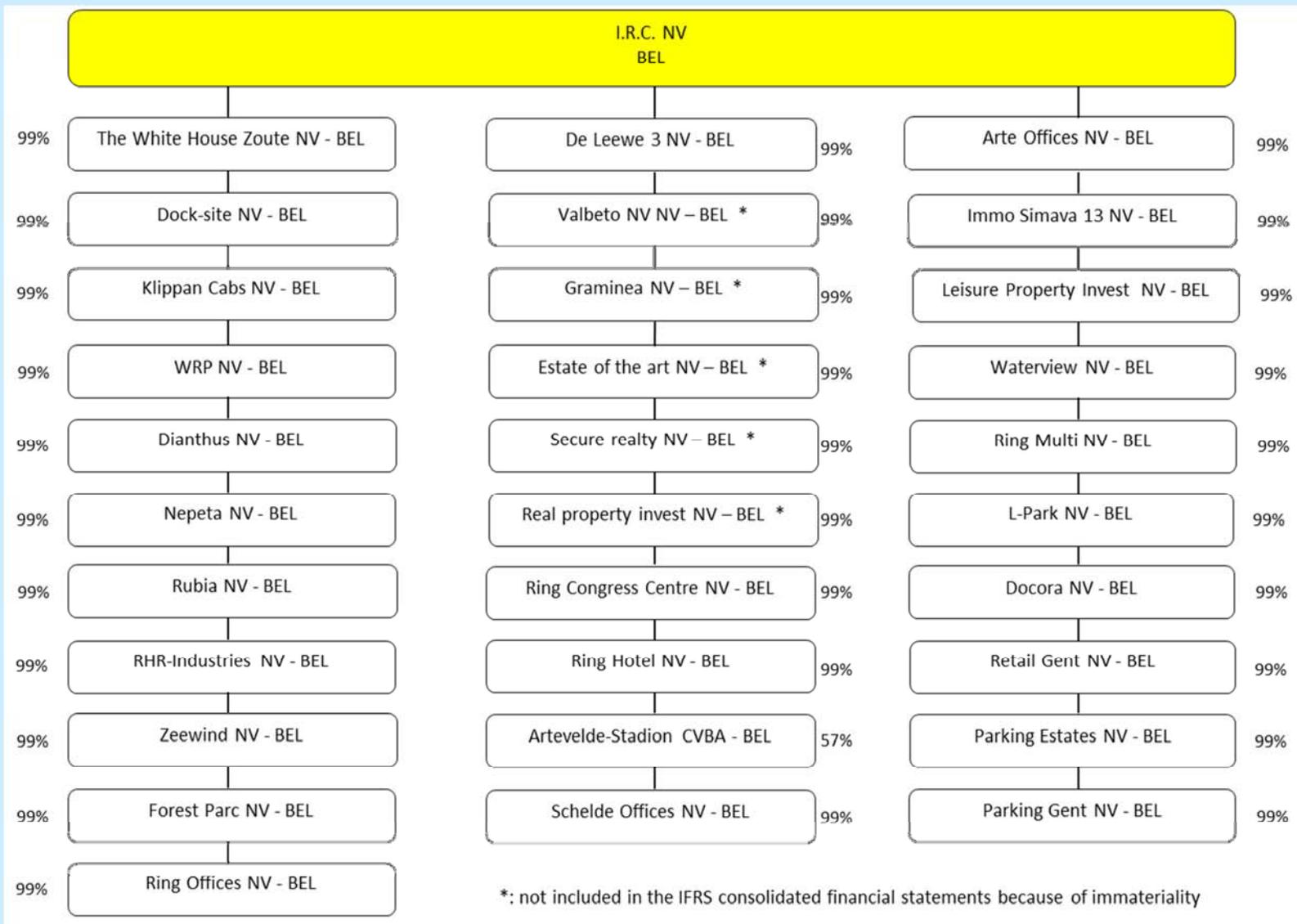


5. Company structure

5.1. Ghelamco Group (Investment & Development Holding) as per December 31<sup>st</sup>, 2012



5.2. Belgian and French Real Estate Development as per December 31<sup>st</sup>, 2012



## 6. Investment Property

The Company's current strategy is to keep commercial property for rental purposes while residential properties are dedicated for sale.

All plots of land held for undetermined use, or where the management determines that the plot will be used in a project where the building will be rented, are classified as Investment Properties on 31 December 2012 and 31 December 2011.

Investment Properties are stated at fair value determined by either independent appraisers or by management and are classified in 4 categories:

- A. Land without pre-permit approval, held for capital appreciation or undetermined use (fair value based on comparative method);
- B. Land with pre-permit approval held for development and investment (fair value based on the potential of constructing leasable m<sup>2</sup>);
- C. Land + Construction ongoing (fair value based on the residual method);
- D. Completed Projects held for investment.

SPV	Commercial Name	Valuation	Cat	31/12/2012	31/12/2011
				KEUR	KEUR
<b>BELGIUM</b>					
Klippan Cabs	Airport Retail Park	Man	n/a	0	7,250
Leisure Property	Golf Knokke Zoute	Man	A	23,108	23,108
WRP	Wavre Retail Park	Man	A	12,600	12,600
Docora	Gucci Shop	Man	n/a	0	2,285
L-Park	L-Park	CBRE	C	30,341	15,234
Retail Gent	Retail Gent	CBRE	D	16,211	627
Parking Gent	Parking Gent	at cost	C	15,503	2,635
Parking Estates	Parking Estates	at cost	C	2,371	3
Zeewind	Zeewind	at cost	D	1,737	1,737
Schelde Offices	Schelde Offices	at cost	C	2,512	0
Arte Offices	Arte Offices	at cost	C	2,020	0
Ring Hotel	Ring Hotel	at cost	B	979	0
<b>TOTAL :</b>				<b>107,382</b>	<b>65,479</b>

Legend : Man = Management valuation, CBRE = CBRE



<b>Balance at 1 January 2011</b>	<b>45,243</b>
Acquisition of properties	1,737
Subsequent expenditure	10,599
Transfers	
- Assets classified as held for sale	
- Other transfers	3,029
Adjustment to fair value through P/L	4,871
Disposals	
CTA	
other	
<b>Balance at 31 December 2011</b>	<b>65,479</b>
Acquisition of properties	8,303
Subsequent expenditure	36,691
Transfers	
- Assets classified as held for sale	-6,700
- Other transfers	1,271
Adjustment to fair value through P/L	6,807
Disposals	-4,469
CTA	
other	
<b>Balance at 31 December 2012</b>	<b>107,382</b>



<i>Categories</i>	<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>	<b>Total</b>
<b>Balance at 1 January 2011</b>	<b>35,708</b>			<b>9,535</b>	<b>45,243</b>
Acquisition of properties				1,737	1,737
Acquisition through business combinations					0
Subsequent expenditure	578		10,020	1	10,599
Transfers					
- Assets classified as held for sale					0
- Other transfers			3,029		3,029
Adjustment to fair value	-578		5,450	-1	4,871
Disposals					0
Other					0
<b>Balance at 31 December 2011</b>	<b>35,708</b>	<b>0</b>	<b>18,499</b>	<b>11,272</b>	<b>65,479</b>
Acquisition of properties			4,443	3,860	8,303
Acquisition through business combinations					
Subsequent expenditure (*)	427	902	26,338	9,024	36,691
Transfers					
- Assets classified as held for sale				-6,700	-6,700
- Other transfers		77	567	627	1,271
Adjustment to fair value	-427		2,900	4,334	6,807
Disposals				-4,469	-4,469
Other					
<b>Balance at 31 December 2012</b>	<b>35,708</b>	<b>979</b>	<b>52,747</b>	<b>17,948</b>	<b>107,382</b>

The Docora retail project (Gucci shop in Knokke-Zoute) has in August 2012 been sold to a third party. The asset deal was realised at a yield of +/- 3,5%, resulting in a sales price of 4,5 MEUR.

The Wevelgem Retail Park, retail project with a leasable area of +/- 4.600, has per end March 2013 been sold upon an attractive bid by an investor. The sales transaction was structured as a share deal, in which the property was valued at a yield of +/- 7%, resulting in a share price of 5 MEUR and a net cash-in for the Company of 2 MEUR. For that reason, the property has been classified as held for sale as of 31/12/12.

Amounts that have been recognized in the Income Statement include the following:

	<b><u>2012</u></b>	<b><u>2011</u></b>
Rental income	1,663	1,164

2012 Rental income mainly relates to rent agreements in Wevelgem Airport Retail Park, Docora Gucci Shop, Retail Gent and Wavre Retail Park.

### Significant assumptions and sensitivity analysis

The average yields used in the expert valuations (applying residual method) on 31 December 2012 are as follows:

- 6.25% to 7.5% for Belgian projects, depending on the location, specifics and nature of the development



On 31 December 2012, the Company has a limited number of income producing investment properties (category D) which are valued at 17,948 KEUR (Retail Gent and Zeewind). An increase/decrease of 100 basis points in the yield, with all other variables held constant, decreases/increases the value by approx. 2,200 KEUR.

The investment properties (under construction) (category B and C) are valued using a number of assumptions in terms of e.g. construction cost, expected rental values etc. that are interlinked and for which a sensitivity analysis per variable would not make sense.

## 7. Property, Plant and Equipment

	Property, plant and equipment	
	31.12.2012	31.12.2011
in thousands €		
Cost	1,003	993
Accumulated depreciation/amortisation and impairment	-616	-543
<b>TOTAL</b>	<b>387</b>	<b>450</b>

	Property, plant and equipment
in thousands €	
<b>Cost</b>	
Balance at 1 January 2011	1,086
Additions	29
Additions from internal developments	
Acquisitions through business combinations	
Disposals or classified as held for sale	-122
Revaluation increase	
Effect of foreign currency exchange differences	
Other	
Balance at 31 December 2011	993
Additions	10
Additions from internal developments	
Acquisitions through business combinations	
Disposals or classified as held for sale	
Revaluation increase	
Effect of foreign currency exchange differences	
Other [describe]	
<b>Balance at 31 December 2012</b>	<b>1,003</b>

<b>Accumulated depreciation and impairment</b>	
Balance at 1 January 2011	488
Depreciation/Amortisation expense	109
Disposals or classified as held for sale	-54
Impairment losses recognised in profit or loss	
Reversals of impairment losses recognised in profit or loss	
Effect of foreign currency exchange differences	



Other	
<b>Balance at 31 December 2011</b>	<b>543</b>
Depreciation/Amortisation expense	73
Disposals or classified as held for sale	
Impairment losses recognised in profit or loss	
Reversals of impairment losses recognised in profit or loss	
Effect of foreign currency exchange differences	
Other [describe]	
<b>Balance at 31 December 2012</b>	<b>616</b>

## 8. Property Development Inventory

The Property Development Inventories amount to 115,345 KEUR on 31 December 2012 (2011: 108,595 KEUR) and are detailed as follows:

	<b>31/12/2012</b>	<b>31/12/2011</b>
Property Development Inventories	115,185	108,466
Raw materials	73	67
Finished goods	87	62
	<b>115,345</b>	<b>108,595</b>

Carrying value (at cost) at 31 December 2012 - KEUR	Carrying value (at cost) at 31 December 2011 - KEUR

### **BELGIAN PROJECTS**

I.R.C. - others	7,793	7,077
Le Valeureux Liégeois - East Dune	19,968	16,054
The White House Zoute	1,848	2,542
Locarno Knokke	7,034	6,922
Residentie Zegemeer Knokke	3,783	5,721
Blinckaertlaan Knokke	5,575	5,456
Gustave Siska	13,244	8,320
Kanonstraat Brussel	804	2,034
Bleko Doornstraat Kortrijk	1,802	1,768
Dock-site	2,648	2,648
"Residentie Katelijne"	8,810	8,810
"Project Waterside"	2,933	3,580
Waterview	4,710	4,059
Institut Jaspar	-	2,128
Sylt	10,646	5,697
Cromme Bosh	12,194	12,058
Kinder Siska	6,860	6,670
Zeewind - apartment	-	2,500
RHR	1,737	1,737
Artevelde Multifunctional related	2,956	2,814
<b>TOTAL</b>	<b>115,345</b>	<b>108,595</b>

Further reference is also made to section 3.



9. Non-current receivables & prepayments and current trade & other receivables
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**9.1 Non-current receivables & prepayments**

	Note	31/12/2012	31/12/2011
<b>Non-current</b>			
Receivables from related parties	23.3	1,940	5,233
Trade and other receivables		206	5
<b>Total non-current receivables and prepayments</b>		<b>2,146</b>	<b>5,238</b>

Non-current receivables from related parties

All non-current loans to related parties are granted for a term of 3 to 5 years.

Contractual interest rates on non-current receivables to related parties for 2012 were as follows: Euribor/ Libor + margins in the range between 1% and 3%.

Further reference is made to Note 23.3.

The decrease in long-term loans receivables from related parties mainly relates to the transfer to current receivables of the loan (2.845 KEUR) which Klippan Cabs NV holds vs. Peridot SL, related party of the Company. This transfer goes together with the post-balance sheet (March 2013) sale of Klippan Cabs (and resulting reimbursement).

The 2012 remaining balance mainly consists of a receivable which IRC holds vs. Artevelde Stadion CVBA (associated company which is in these financial statements included under the equity method).

Non-current trade and other receivables

No significant amounts included.

The carrying amounts of non-current receivables approximate their fair value determined based on the future cash flows discounted at the prevailing rate for a similar instrument for an issuer with a similar rating.



**9.2 Current trade & other receivables**

	Note	31/12/2012	31/12/2011
<b>Current</b>			
Receivables from related parties	23.3	0	900
Receivables from third parties		2,312	590
Less: allowance doubtful debtors (bad debt provision)		-33	-33
Net trade receivables		2,279	1,457
Other receivables		1,925	575
Related party current accounts	23.3	11,748	27
VAT receivable		1,244	638
Prepayments		-	-
Interest receivable		351	266
<b>Total current trade and other receivables</b>		<b>17,547</b>	<b>2,963</b>

Current trade and other receivables

The carrying amounts of trade and other receivables approximate their fair values determined based on the future cash flows discounted at the prevailing rate for a similar instrument of an issuer with a similar credit rating.

Trade receivables with related parties (and to the extent applicable, prepayments) include invoices for construction, engineering and other services as described in Note 23.2.

Current other receivables from related parties mainly consist of:

-2,845 KEUR loan which Klippan Cabs holds vs. Peridot; refer to above.

-8,900 KEUR short-term loans which IRC holds vs. Ghelamco NV, related party which is general contractor in the Artevelde Multifunctional Football Stadium project.

Interest receivable

The interest receivable fully consists of interests receivable from related parties.

VAT receivable

The SPVs holding VAT receivable balances may either apply to the tax authorities for an immediate cash refund of the VAT receivables or may offset the VAT receivable against any VAT payables.

VAT receivables are the result of VAT paid on their investment expenditures.

Credit risk exposure and impairment

Trade and other receivables disclosed above are classified as loans and receivables and are therefore measured at amortised cost. The amounts presented in the balance sheet are, to the extent applicable, after allowances for doubtful receivables.



Allowances are determined on a case-by-case basis. An allowance for impairment is booked when there is an identified loss event, that, based on previous experience, is evidence of a reduction in the recoverability of the cash flows.

The maximum exposure to credit risk on the reporting date is the carrying amount of each class of financial assets mentioned above. The Company does not hold any collateral as security over these balances, as a large part of accounts receivable balances are with related parties, controlled by the ultimate shareholders of the Ghelamco Group. As such, credit risk concentrations with respect to trade and other receivables are assessed as very limited.

Movement in the allowance for doubtful debts

in thousands of €	<b>31.12.2012</b>	<b>31.12.2011</b>
<b>Balance at beginning of the year</b>	<b>33</b>	<b>33</b>
Impairment losses recognised on receivables		
Amounts written off during the year as uncollectible		
Amounts recovered during the year		
Impairment losses reversed		
Foreign exchange translation gains and losses		
<b>Balance at end of the year</b>	<b>33</b>	<b>33</b>

As of 31 December 2012 and 2011, trade and other receivables disclosed above do not include amounts which are past due at the end of the reporting period and against which the Company has not recognized an allowance for doubtful receivables, as deemed necessary.

## 10. Cash and cash equivalents

	<b>31/12/2012</b>	<b>31/12/20011</b>
Cash at banks and on hand	28,355	4,213
Short-term deposits		
	<b>28,355</b>	<b>4,213</b>

Cash at bank earns interest at floating rates based on daily bank deposit rates. Short-term deposits are made for various periods not more than three months, depending on the Company's immediate cash requirements, and earn interest at the respective short-term deposit rates.

The Company also has access to the following additional resources of financing:

- additional capacity on the debt ratio (Ghelamco chooses to keep a substantial margin on the Loan to Value ratio);
- potential to take up further financing on completed projects based on Loan to Value (LTV) instead of Loan to Cost (LTC);
- access to alternative financing under the form of bond issuance and mezzanine equity financing. In this respect refer to current year's private bonds issue of 42 MEUR (mid December 2012).



## 11. Share capital

	<b>31/12/2012</b>	<b>31/12/2011</b>
Authorised		
2.893 ordinary shares without par value	1,490	1,490
issued and fully paid	1,490	1,490

At 31 December 2012, the Company's direct shareholders are:

- Ghelamco Group Comm. VA – 99,8% (2,888 shares)
- Paul Gheysens – 0,2% (5 shares)

### 11.1 Distribution of dividends within the Group

End 2012, IRC NV received dividends (from available 2011 reserves) for a total amount of 3 MEUR from following subsidiaries: De Leewe III NV (500 KEUR), The White House Zoute NV (1,250 KEUR) and Immo Simava 13 (1,250 KEUR).

In the course of 2011 no dividends have been declared or distributed.

### 11.2 Non-Controlling Interests

	<b>31/12/2012</b>	<b>31/12/2011</b>
balance at beginning of year	47	59
share of profit for the year	26	-3
acquisitions/disposals		-9
<b>Balance at end of year</b>	<b>73</b>	<b>47</b>



<b>12. Reserves and retained earnings</b>
---

Reserves and retained earnings on the balance sheet date are as follows:

	<b>Cumulative translation reserve</b>	<b>Retained earnings</b>
At 1 January 2011	0	15,758
Cumulative translation differences (CTA)		
Dividend distribution to the ultimate shareholders		
Change in the consolidation scope		
Profit for the year		1,656
<b>At 31 December 2011</b>	<b>0</b>	<b>17,414</b>

	<b>Cumulative translation reserve</b>	<b>Retained earnings</b>
At 1 January 2012	0	17,414
Cumulative translation differences (CTA)		
Dividend distribution to the ultimate shareholders		
Change in the consolidation scope		
Profit for the year		369
<b>At 31 December 2012</b>	<b>0</b>	<b>17,783</b>



### 13. Interest-bearing loans and borrowings

		31/12/2012	31/12/2011
<b>Non-current</b>			
Bank borrowings – floating rate	13.1	31,536	54,509
Other borrowings – floating rate	13.2/13.3	109,557	50,907
Finance lease liabilities			
		<b>141,093</b>	<b>105,416</b>
<b>Current</b>			
Bank borrowings – floating rate	13.1	87,601	36,999
Other borrowings – floating rate	13.3	269	273
Finance lease liabilities			
		<b>87,870</b>	<b>37,272</b>
<b>TOTAL</b>		<b>228,963</b>	<b>142,688</b>

#### 13.1 Bank Borrowings

During the period, the Company obtained new secured bank loans expressed in EUR and drew on existing credit facilities for a total amount of 40.1 MEUR, all of which are Euribor based. On the other hand, reimbursements (and/or refinancing) have been done for a total amount of 12.5 MEUR, net of prolongation of a number of borrowings.

When securing debt finance for its (larger) projects, the Company negotiates long term agreements with its banks. Under these agreements, the bank swaps land acquisition loans (2 year term) into development loans (additional 2 year term) and swaps development loans into investment loans (mostly 5 years term) upon the fulfilment of pre-agreed conditions.

Most banking partners of the Company have accepted the above as a “framework” for past, current and future co-operation

For the purpose of these financial statements, the Company treated its bank borrowings (or the maturing part of it) as current when the swap date from “acquisition loan into development loan” falls within the next accounting year (see Note 1.18 and 2.1.2.).



An overview of the Bank Borrowings per 31/12/2012 is given below by project.

Company	Project name	maturity date	outstanding amount at 31/12/2012 (KEUR)	Non-current (KEUR)	Current (KEUR)
<b>BELGIUM</b>					
IRC NV	Katelijne	30/09/2014	4,607	4,607	
IRC NV	Locarno	30/09/2013	3,140		3,140
IRC NV	Lispannenlaan/Zegemeer	31/03/2013	1,050		1,050
IRC NV	East Dune	30/09/2013	6,092		6,092
IRC NV	Bahia Ouest	31/03/2013	670		670
IRC NV	Neptune	31/03/2013	980		980
IRC NV	IRC NV	not defined	1,000	1,000	
IRC NV	Zoute Wellness	30/06/2013	3,075		3,075
IRC NV	Blinckaertlaan	30/06/2013	3,150		3,150
IRC NV	White House	30/04/2013	936		936
IRC NV	Kortrijk Leie	31/03/2013	1,120		1,120
IRC NV	Houtdokken	31/12/2013	1,880		1,880
IRC NV	Beau Site	31/03/2013	355		355
IRC NV	Parkhouse & Westkapellen	31/03/2013	750		750
IRC NV	Sylt	30/09/2013	6,402		6,402
IRC NV	Kinder Siska	30/09/2014	4,650	4,650	
IRC NV	Cromme Bosch	30/09/2013	5,000		5,000
WRP NV	Wavre Retail Park	30/10/2013	5,906		5,906
Klippan Cabs NV	Klippan Cabs	22/03/2013	4,620		4,620
Waterview NV	Waterview	31/12/2013	5,000		5,000
LPI NV	Leisure Property Invest	30/09/2013	13,500		13,500
Dianthus NV	Dianthus	30/09/2014	1,294	1,294	
Nepeta NV	East Dune	30/09/2013	2,231		2,231
L-Park NV	L-Park	30/11/2014	19,985	19,985	
Retail Gent NV	Retail Gent NV	30/09/2013	14,000		14,000
Parking Estates NV	Parking Estates NV	30/09/2013	775		775
Schelde Offices NV	Schelde Offices NV	30/09/2013	1,700		1,700
Arte Offices NV	Arte Offices NV	30/09/2013	1,870		1,870
Parking Gent NV	Parking Gent NV	30/09/2013	3,400		3,400
<b>SUBTOTAL</b>			<b>119,138</b>	<b>31,536</b>	<b>87,601</b>

With respect to the outstanding short-term borrowings, it is to be mentioned that a significant part will in the course of 2013 be prolonged, repaid or refinanced. In this respect and regarding the credit facilities which will mature on or before 30 June 2013, prolongation and/or refinancing negotiations are currently on-going but have, at the date of this report, not yet been formalized/realized.



Summary of contractual maturities of external bank borrowings and future finance lease payments, including interest payments.

	31.12.2012				31.12.2011			
	<1 y	between 2 and 5 y	>5y	total	<1 y	between 2 and 5 y	>5y	total
Credit institutions withdrawn credits	85.954	29.632	1.000	116.586	39.528	52.521	5.356	97.405
Financial lease	0	0		0	4	0	0	4
<b>Total</b>	<b>85.954</b>	<b>29.632</b>	<b>1.000</b>	<b>116.586</b>	<b>39.532</b>	<b>52.521</b>	<b>5.356</b>	<b>97.409</b>
Percentage	74%	25%	1%	100%	41%	54%	5%	100%

The as of 31/12/12 outstanding Klippan Cabs loan (4,620 KEUR) has in the above 2012 analysis not been considered, as the project has been sold in Q1 2013. In this respect also refer to above.

### Interests on bank borrowings – interest rate risk

Interests on land acquisition and development loans are considered as floating since the variable component of the interest formula will always be fixed for a period not superseding one year.

Depending on a project's potential debt service, interest rates on investment loans are sometimes partially fixed and the remainder is floating.

On 31 December 2012, the Company had – apart from the Klippan Cabs loan, which has been deconsolidated at the moment of transfer of control over the company in Q1 2013 – no other outstanding investment loans (only (land) acquisition and construction loans).

Depending on the project and the securities required by the bank, following margins on floating rates are applicable in:

- Belgium: between 1.25% and 4.0%

### Interest sensitivity analysis

An increase/decrease of 100 basis points in the (average) interest rates on the floating rate bank debt at the reporting date, with all variables held constant, would have resulted in a 1,000 KEUR lower/higher profit before tax for 2012.

## 13.2 Bonds

The Company has on 10 December 2012 (closing of subscription period) issued private unsecured bonds for a total amount of 42 MEUR (25.05 MEUR bond serie A, 16.95 MEUR bond serie B). These bonds, which are secured by a first demand guaranty from Ghelamco Group Comm. VA and issue of which has been coordinated by KBC Securities and Belfius Bank, have been underwritten by a select group of institutional investors and high-net-worth individuals.

Bonds serie A has as maturity date 13/12/15 and bears a fixed interest of 7.0%. Bonds serie B has as maturity date 13/12/17 and bears a fixed interest of 7.875%.

Goal of the issue is to diversify financial resources and secure the mid-term funding necessary to secure the realization of the pipeline of Belgian and French projects.



Balance outstanding per balance sheet date (40.486 KEUR) represents the amount of issue (42 MEUR) less capitalized issue costs (of which mainly the issuing banks' arrangement fees), which are amortized over the term of the bonds.

### 13.3 Other borrowings

**31/12/2012      69,071 KEUR**

Other borrowings in EUR at 31 December 2012 related to following related party balances:

- Peridot SL: 69,071 KEUR

**31/12/2011      50,907 KEUR**

Other borrowings in EUR at 31 December 2011 relate to following related party balances:

- Peridot SL: 50,907 KEUR

### 13.4 Miscellaneous information

The fair value of interest bearing liabilities does not materially differ from carrying amount, since largest part all of them are floating interest bearing debts. The fair value of long term interest bearing debts (in absence of published price quotations in an active market) is calculated as the present value of cash flows discounted at the relevant current market interest rates adjusted for a company-specific margin. The fair value of short term interest bearing debts and floating interest bearing debts is assumed to be equivalent to their carrying amount.

Largest part of the Company's interest bearing liabilities are floating interest bearing debts.

No defaults of payments or breaches of borrowing agreements occurred as of 31 December 2012.

Bank borrowings are secured by amongst others the property development projects of the Company, including land and in-process construction, pledge on SPV shares, etc.

The bonds are secured by a first demand guarantee by Ghelamco Group Comm. VA.

The loan agreements granted by the banks are sometimes subject to a number of covenants (Loan to Value, Loan to Cost, Debt Service Cover). During the year and per end of the year, there were no events of default in respect of these borrowings.

Also the terms and conditions of the bond issue have been complied with as of balance sheet date.



## 14. Deferred taxes

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority. Deferred taxes arise mainly from the temporary differences in respect of valuation of IP(UC), external borrowing costs capitalized and tax losses carried forward.

in thousands €	31/12/2012	31/12/2011
Deferred tax assets	2,201	1,241
Deferred tax liabilities	-8,412	-5,756
<b>TOTAL</b>	<b>-6,211</b>	<b>-4,515</b>

Deferred tax assets/(liabilities) arise from the following:

<i>In thousands €</i>	Temporary differences		Unused tax losses and credits	
	Investment property	Other	Tax losses	Tax credits
<b>Balance at 1 January 2011</b>	<b>-4,061</b>	<b>556</b>	<b>-</b>	<b>-</b>
Recognised in income statement	-1,587	77	500	
Recognised in other comprehensive income				
Recognised directly in equity				
Reclassified from equity to profit or loss				
Acquisitions				
Disposals				
Other				
<b>Balance at 31 December 2011</b>	<b>-5,648</b>	<b>633</b>	<b>500</b>	
Recognised in income statement	-1,122	-1,224	650	
Recognised in other comprehensive income				
Recognised directly in equity				
Reclassified from equity to profit or loss				
Acquisitions				
Disposals				
Other				
<b>Balance at 31 December 2012</b>	<b>-6,770</b>	<b>-591</b>	<b>1,150</b>	

Deferred income tax assets are recognized for tax loss carry-forwards to the extent that the realisation of the related tax benefit through future taxable profits is probable.



The following deferred tax assets have not been recognized at the reporting date:

in thousands €	<b>31/12/2012</b>	<b>31/12/2011</b>
DTA on unused tax losses	3,750	2,460
DTA on unused tax credits		
<b>TOTAL</b>	<b>3,750</b>	<b>2,460</b>

Tax losses in Belgium can be carried forward for an indefinite period of time.

No deferred tax liability has been recognized on undistributed profits in the subsidiaries.

## 15. Trade and other payables

Trade and other payables are analysed as follows:

	<b>31/12/2012</b>
Trade payables: third parties	9,348
Trade payables: related parties	23.3 1,811
Related parties current accounts payable	23.3 1,299
Misc. current liabilities	11,347
Deferred income	-
Current employee benefits	22
<b>Total trade and other payables</b>	<b>23,827</b>
	<b>31/12/2011</b>
Trade payables: third parties	5,363
Trade payables: related parties	23.3 276
Related parties current accounts payable	23.3 7,066
Misc. current liabilities	7,715
Deferred income	-
Current employee benefits	5
<b>Total trade and other payables</b>	<b>20,425</b>

Trade payables towards related parties include amongst others the amounts payable to the Service Holding for construction and engineering coordination services received. On 31/12/2012, the trade payables include 1,811 KEUR towards related parties (vs. 276 KEUR last year), as follows

- Apec Ltd: 1,540 KEUR
- Others: 271 KEUR



## 16. Revenue

Revenue is mainly generated from the following sources :

	in thousands €	31.12.2012	31.12.2011
Sales of Residential Projects		15.205	27.478
Rental Income		1.663	1.164
<b>TOTAL REVENUE</b>		<b>16.868</b>	<b>28.642</b>

Rental income as of 31 December 2012 (and 2011) relates to rent from commercial projects.

The residential projects sales as of 31 December 2012 mainly relate to:

- Villas and apartments at the Belgian coast (6.389 KEUR)
- (mainly) commercial units and parkings in the Waterside project in Leuven (1.480 KEUR)
- Remaining 8 apartments in the Kanonstraat project in Brussels (2.780 KEUR)
- Institut Jaspar in Kraainem (3.300 KEUR)

#### **Overview of future minimum rental income**

The cash value of future minimum rental income till the first expiry date of the non-cancellable leases is subject to the following collection terms:

	in thousands €	31.12.2012	31.12.2011
Future minimum rental income:			
Less than 1 year		1,676	1,556
Between 1 and 2 years		2,660	1,998
Between 2 and 3 years		2,784	2,039
Between 3 and 4 years		2,840	2,079
Between 4 and 5 years		2,896	2,120
More than five years		32,870	34,702
<b>TOTAL FUTURE MINIMUM RENTAL INCOME</b>		<b>45,726</b>	<b>44,494</b>

In the above 2012 overview no rental income from the Wevelgem Airport Retail Park project is included anymore as this project has been sold shortly after year-end 2012.



<b>17. Other items included in operating profit/loss</b>
--

**Other operating income and expenses in 2012 and 2011 include the following items:**

	<b>2012</b>	<b>2011</b>
<b>Other operating income</b>		
Net gains on disposal of investment property	347	-
Other	1,042	1,225
Net gains on disposals of property, plant and equipment	-	-
<b>total:</b>	<u><b>1,389</b></u>	<u><b>1,225</b></u>

Current year's other operating income includes gains on the disposals of the Gucci shop in Knokke (235 KEUR) and the sale of a plot at the level of Klippan Cabs (112 KEUR).

	<b>2012</b>	<b>2011</b>
<b>Gains from revaluation of Investment Property</b>	6,807	4,871

Fair value adjustments over 2012 amount to 6,807 KEUR, which is mainly the result of current year's further engineering, development, construction and leasing efforts (mainly on the L-Park and Retail Gent (Brico) projects), in combination with evolution in market conditions (yield and rent level evolution).

The favorable fair value adjustment as recognized on Belgian projects is mainly related to the additional value created on the L-Park commercial (offices/retail) project in Leuven, which is per year-end partly completed and (pre-)leased to a significant extent. The same goes for the Retail Gent retail hall, fully leased to Brico Plan-it, which has been completed and opened in September of the current year.

	<b>2012</b>	<b>2011</b>
<b>Other operating expenses</b>		
Operating lease/ rental/housing expenses	155	139
Taxes and charges	420	694
Insurance expenses	196	196
Audit, legal and tax expenses	2,251	1,027
Sales expenses	617	576
operating expenses with related parties	2,199	3,152
Miscellaneous	0	139
<b>Total:</b>	<u><b>5,838</b></u>	<u><b>5,923</b></u>

Other operating expenses with related parties mainly concern the re-invoicing of costs within the framework of Service Level Agreements with Ghelamco Comm. VA, IRS Comm. VA and Deus Comm. VA. Also refer to note 23.3.



	2012	2011
<b>Employee benefit expenses</b>		
Wages and salaries	372	245
Social security costs	132	125
Other		-
<b>Total:</b>	<b>504</b>	<b>370</b>

## 18. Cost of Property Development Inventories

The various items comprising the costs of Property Development Inventories are as follows:

	2012	2011
Movement in inventory	9,571	13,979
Purchases (*)	-19,475	-34,183
	<b>-9,904</b>	<b>-20,204</b>

(\*)

Purchases (to an extent from related parties) related to Investment Property projects are not included in the above purchases, as those have directly been recorded on IP. It concerns an amount of 44,994 KEUR.

## 19. Finance income and finance costs

The various items comprising the financial income and financial costs are as follows:

	2012	2011
Foreign exchange gains	-	-
Interest income	197	182
Other finance income	-	-
<b>Total finance income</b>	<b>197</b>	<b>182</b>
Interest expense	5,606	4,448
Other interest and finance costs		
Foreign exchange losses		
<b>Total finance costs</b>	<b>5,606</b>	<b>4,448</b>

It is to be noted that interest expenses related to Investment Property projects are not included in the above 2012 and 2011 figures, as those have directly been capitalized on IP. It concerns an amount of 752 KEUR (vs. 611 KEUR last year).

Interest expenses mainly relate to interests on bank loans, bonds and on other (Peridot, related party) loans.



## 20. Income taxes

Income tax expense recognized in the consolidated income statement:

	31.12.2012	31.12.2011
current income tax	-1.229	-1.375
deferred tax	-1.695	-1.010
<b>Total</b>	<b>-2.924</b>	<b>-2.385</b>

The tax charge on the Company's result before taxes differs from the theoretical amount that would have resulted from applying the average applicable tax rates to the profits of the consolidated companies. The analysis is as follows:

The income tax expense for the period can be reconciled to the accounting profit as follows:

	in thousands €	31.12.2012	31.12.2011
<b>Result before income taxes</b>		3.319	4.038
Income tax expense calculated at 33.99%		1.128	1.373
Effect of different tax rates in other jurisdictions		-	-
Effect of non-deductible expenses		620	33
Effect of revenue that is exempt from taxation		-	-285
Effect of use of previously unrecognized tax losses		-14	-9
Effect of current year losses for which no DTA is recognized		237	1.138
Effect of tax incentives not recognized in the income statement		-81	-94
Effect of under/over-accrued in previous years		-14	99
Effect of change in local tax rates		-	-
Release GW re Zeewind apartment sale: 2.253 KEUR		780	
Release GW re sales White House and Waterside: 690 KEUR		235	
Other		33	130
<b>INCOME TAX EXPENSE RECOGNISED IN INCOME STATEMENT</b>		<b>2.924</b>	<b>2.385</b>

The theoretical tax rate used for the above reconciliation is the (Belgian) statutory corporate tax rate of 33.99% payable by corporate entities in Belgium on taxable profits under tax law.

Tax incentives not recognized in the income statement mainly relate to notional interest deduction (and DBI).

## 21. Contingent liabilities and contingent assets

### 21.1 (Bank) guarantees

All external borrowings of the subsidiaries are secured by corporate guarantees and/or suretyship agreements issued by IRC NV. These guarantees cover cash deficiency risk, cost overrun, completion risk and interest & repayment shortfall risk. No calls on the guarantees were made in 2012 and 2011.



Company	Project name	Amount of bank loan (KEUR)		Corporate guarantees as per 31/12/2012 (KEUR)	
<b>BELGIUM</b>			<b>Guarantee by IRC NV</b>		
Dianthus	Katelijne	EUR	1.294	1.040	Corporate Guarantee
Waterview	Waterview	EUR	5.000	5.000	Cash deficiency guarantee
WRP	Wavre Retail Park	EUR	5.906	5.906	Cash deficiency guarantee
L-Park	Wintermans Leuven	EUR	19.985	5.000	Corporate Guarantee
Leisure Property Invest	Golf Knokke Zoute	EUR	13.500	5.000	Corporate Guarantee, cash deficiency, cost overrun, subordination declaration Peridot
Nepeta	East Dune	EUR	2.231	2.231	Corporate Guarantee, cash deficiency + subordination declaration Peridot
Retail Gent	Retail Gent	EUR	14.000	15.600	Corporate Guarantee, cash deficiency, cost overrun, pledge on rental income, subordination declaration Peridot, minimal rent guarantee
Parking Estates	Parking Estates Gent	EUR	775	15.600	Corporate Guarantee, cash deficiency, cost overrun, pledge on rental income, subordination declaration Peridot
Schelde Offices	Schelde Toren Gent	EUR	1.700	15.600	Corporate Guarantee, cash deficiency, cost overrun, pledge on rental income, subordination declaration Peridot
Arte Offices	Leie Toren Gent	EUR	1.870	15.600	Corporate Guarantee, cash deficiency, cost overrun, pledge on rental income, subordination declaration Peridot
Parking Gent	Parking Gent	EUR	3.400	15.600	Corporate Guarantee, cash deficiency, cost overrun, pledge on rental income, subordination declaration Peridot

No corporate guarantees were given by the Company to ensure repayment of the bank loans of the related parties (under the common control of the ultimate shareholders) at 31 December 2012 (but not subsidiary of the Company).

The Company does not apply cross liability, meaning that IRC NV does not guarantee loans of affiliates belonging to other Ghelamco Group holdings.

## 21.2 Representations and warranties provided with respect to the real estate projects sold

As a seller of shares of its subsidiaries, the Company acts as a guarantor with respect to the representations and warranties contained in the real estate sales contracts concluded in the past. This mainly concerns representations regarding the title on shares, property, financial matters, tax matters and contractual matters. The Company's liability for the breach of these representations and warranties



generally covers a period of 2 to 3 years from the date of sale (except representations regarding the tax matters covering the period of five to seven years in accordance with local statutory requirements).

Management's past experience shows that the Company receives very limited amounts of warranty claims on its properties. Based on its assessment of the risk, the Company has not deemed it necessary to recognize any provision for representations and warranty obligations.

### 21.3 Guarantees received from the contractors

The statutory warranty obligations born by construction service providers cover the risk of structural and other defects of the properties. Construction service providers (including related parties of the Company) in Belgium have a legal obligation to remediate any construction defects that become apparent within the first 10 years after completion of the construction for structural elements. Shorter guarantee periods apply for other elements, depending on the nature of such elements (each sub-contractor bears similar "back-to-back" obligations).

### 21.4 Securities on assets

Special Purpose Vehicles (SPV) entering into external financing are offering following collaterals :

- first ranking ceiling mortgage on the property belonging to the SPV ( land + buildings)
- registered pledge on the borrower's shares;
- assignment of most receivables (inter alia leases, rents, sales, performance bonds, insurance income, ...);
- cash deficiency/cost overrun (letter of comfort) by the shareholder (if applicable);

Generally no cross guarantees on assets are granted by the different SPV's, or other types of suretyships, cost overruns or debt service commitments.



## 22. Commitments

### 22.1 (Capital) Commitments

(Capital and other) expenditure contracted for at the balance sheet date but not yet incurred is as follows:

	2012	2011
Architectural and Engineering contracts	2.170	-
Construction contracts	28.271	1.642
Purchase of land plots	-	2.700
Purchase of shares	6.992	
<b>Total</b>	<b>37.432</b>	<b>4.342</b>

At 31 December 2012, the Company has entered into a number of contracts with third parties for the acquisition of the following assets (plots) or shares:

#### **Binding contracts**

- Acquisition of shares of a company which holds title to a 24,000 sqm brownfield site, in view of the development of a 35,000 sqm mixed project, for a remaining amount of 7 MEUR, to be financed in accordance with the framework at 60%-70%.

#### **Non-binding contracts**

- Different other option contracts or rights to acquire property without the obligation for the Company to take up the property.

As a developer of commercial and residential properties, the Company is committed to continue development of properties under the contracts with construction companies, often in cooperation with related parties of the Company.

As to the above architectural and engineering contracts and construction contracts, significant part of the expenditures are spread over the coming 2 to 3 years, depending on management decision to move forward with the involved projects.

The Company in addition declares sufficient flexibility on the commitments, as significant part of those commitments are contracted with related party entities belonging to the Ghelamco Service Holding.

Related party architecture and engineering contracts in the above overview amount to 1,6 MEUR; related party construction contracts to 24,4 MEUR.

For the on-going construction contracts the respective SPV's concluded binding construction financing contracts with different banks.

Main contracts in the above overview relate to the following projects :

- Artevelde Multifunctional Stadium: 24.4 MEUR (related party agreement with Ghelamco NV, lead coordinator/contractor in this project)



## 23. Related party transactions

The Company is together with the other Ghelamco Group (sub-)holdings, the Service Holding and the Portfolio Holding – all related parties – under common control of the ultimate shareholders, Mr. & Ms. Gheysens.

Balances and transactions between the Company and its subsidiaries, have been eliminated in consolidation and are not disclosed in this note. Details of transactions between the Company and other related parties (belonging to the Investment & Development Holding, the Service Holding and the Portfolio Holding) are described below.

### 23.1. Relationships with the directors and management

For the year ending 31 December 2012, the Ghelamco Group (of which the Company is part) paid a total amount of approx. 5,000 KEUR to the members of the Management Committee (the 5 top executives: the managing director Western Europe, the managing director Eastern Europe and the Group CEO, COO and CFO). This amount includes management service fees charged by the Management Committee members to the legal entities included in the scope of these consolidated financial statements.

This amount comprises the full compensation. No other short- or long-term benefits, stock option plans or other post-employment benefits have been granted to the members of the Management Committee.

### 23.2. Trading transactions: Purchase of construction, engineering and other related services from related parties

#### *Construction and Development Services*

The Company has entered into property development and construction contracts with property development and construction companies (“Contractors”) – the indirect subsidiaries of the Service Holding (International Real Estate Services Comm. VA (parent company of Ghelamco’s “Service Holding”)):

- Ghelamco NV with its registered office in Ypres;

This entity provides services to the real estate companies of the Company, in accordance with the terms of the property development contracts, including but not limited to:

- obtaining pre-approvals and design documents necessary to the development of the project;
- performing construction works in accordance with the required permits, approvals, regulations, plans and specifications;
- ordering materials and equipment necessary for completion of the construction works;
- entering into contracts with utility providers, other entities and authorities, enabling exploitation of the constructed buildings;
- obtaining required socio-economical permits;
- ensuring compliance with local regulations, namely regarding safety, fire protection, labor and health conditions, construction law;
- maintaining insurance in relation to the construction works throughout the entire construction period.

In accordance with the conditions of the property development contracts, the Contractor has the right to use building sites during the entire period of construction. The Contractor transfers this right to use the site, together with the developed buildings, to the Company after the occupancy permit has been granted by the local authorities or after signature of the building’s delivery protocol between the



Company's real estate company and the Contractor. The Contractor retains an obligation to remedy all defects noted in the minutes of hand-over from the Company to the tenants (when tenants take possession of their premises).

Construction service providers (including Contractors) in Belgium have a legal obligation to bear repair costs of any construction defects that become apparent within a warranty period after the construction is completed. The Contractors have an obligation to remedy all structural construction defects that become apparent during the statutory warranty period of 10 years in Belgium.

The price for the construction and other related services is the fixed price agreed at the inception of the contract. The payments are executed based on the invoices issued on a bi-weekly to monthly basis. With regards to completed and handed-over works, the parties sign a works protocol every fortnight to month after approval by an independent project monitor appointed by the external financial party. The prices for the services reflect normal commercial terms and conditions, with average margins of around 15% to 20%.

#### *Engineering and architectural design services*

APEC Architectural Engineering Projects Limited (a limited liability company registered under the laws of Ireland), legal subsidiary of International Real Estate Services Comm. VA, the parent company of Ghelamco's "Service Holding") coordinates engineering and architectural design services provided to the Company's larger projects, in accordance with the terms of the respective contracts.

Apec's services include:

- detailed functional, technical, structural and surface-related programs and finishing work;
- assistance in selection of engineers in charge of assignments;
- detailed preliminary architectural project and establishment of the building project in accordance with the local statutory requirements;
- establishment of all documents, permit application and verification and obtaining all approvals required to submit a building permit application and submission of a building application;
- detailed architectural implementation plan, coordination of the technical studies, definition of specifications and details;
- supervision of the work during the entire construction period;
- assistance during the preliminary acceptance and with obtaining the operating permit;
- commercial costs.

The price of these services is determined during the feasibility phase of the property development project as a function of the investment value of the project (excluding cost to acquire land) and is usually fixed at 11.5% of the construction value of the project. This fee is paid by a real estate development entity upon achievement by Apec Ltd of the milestones agreed in the contract (approval of the preliminary design, submission of the building permit file, implementation file, achievement of commercial goals, etc). The prices for the services reflect normal commercial terms and conditions as locally in place.



### 23.3. Acquisitions and disposals of shares and other related party transactions

There have been no share transactions or other significant transactions with related parties in 2012 and 2011.

#### *Other*

The excess cash balances generated by the Company's real estate development activities can, besides being reinvested in own projects and subsidiaries' projects, to an extent and within the requirements of the terms and conditions of the recent bonds issue, also be invested/deposited in entities belonging to the Ghelamco Group in form of short and long-term loans. These loans are granted at the arm's length conditions.

Above described related party transactions and balances can be detailed as follows:

	<u>31/12/2012</u>	<u>31/12/2011</u>
Purchases of construction, engineering and architectural design:	-4.205	-3.581
related party trade receivable	-	900
related party trade accounts payable	-1.811	-276
related party non-current loans receivable	1.940	5.233
related party interests receivable	351	266
related party C/A receivable	11.748	27
related party non-current loans payable	-69.071	-50.907
related party interests payable	-7.923	-4.911
related party C/A payable	-1.299	-7.066

### 24. Events after balance sheet date

- The Wevelgem Airport Retail Park, retail project with a leasable area of +/- 4.600, has per end March 2013 been sold upon an attractive bid by an investor. The sales transaction was structured as a share deal, in which the property was valued at a yield of +/- 7%, resulting in a share price of 5 MEUR and a net cash-in for the Company of 2 MEUR.



25. Auditor's Report

**Deloitte.**

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**International Real Estate  
Construction NV and  
subsidiaries**

**Independent auditor's report  
on the consolidated financial statements  
for the year ended 31 December 2012**

Deloitte Bedrijfsrevisoren / Reviseurs d'Entreprises  
Burgerlijke vennootschap onder de vorm van een coöperatieve vennootschap met beperkte aansprakelijkheid /  
Société civile sous forme d'une société coopérative à responsabilité limitée  
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## International Real Estate Construction NV and subsidiaries

### Independent auditor's report on the consolidated financial statements for the year ended 31 December 2012

To the management

We are pleased to report to you on the audit assignment which you have entrusted to us. This report includes our opinion on the consolidated financial statements together with an additional comment.

#### Unqualified audit opinion on the consolidated financial statements

We have audited the accompanying consolidated financial statements of International Real Estate Construction NV ("the company") and its subsidiaries (jointly "the group"), prepared in accordance with International Financial Reporting Standards as adopted by the European Union. Those consolidated financial statements comprise the consolidated balance sheet as at 31 December 2012, the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended, as well as the summary of significant accounting policies and other explanatory notes. The consolidated balance sheet shows total assets of 281.857 (000) EUR and the consolidated income statement shows a consolidated profit (group share) for the year then ended of 369 (000) EUR.

The management of the company is responsible for the preparation of the consolidated financial statements. This responsibility includes among other things: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with legal requirements and auditing standards applicable in Belgium, as issued by the "Institut des Réviseurs d'Entreprises/Institut van de Bedrijfsrevisoren". Those standards require that we plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

In accordance with these standards, we have performed procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we have considered internal control relevant to the group's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the group's internal control. We have assessed the basis of the accounting policies used, the reasonableness of accounting estimates made by the company and the presentation of the consolidated financial statements, taken as a whole. Finally, the management and responsible officers of the company have replied to all our requests for explanations and information. We believe that the audit evidence we have obtained, provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements give a true and fair view of the group's financial position as of 31 December 2012, and of its results and its cash flows for the year then ended, in accordance with International Financial Reporting Standards as adopted by the EU.

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**Additional comment**

The preparation and the assessment of the general information that is included as an introduction to the consolidated financial statements are the responsibility of the management.

We include in our report the following additional comment which does not change the scope of our audit opinion on the consolidated financial statements:

- The General Information included as an introduction to the consolidated financial statements is in agreement with the consolidated financial statements and is not in obvious contradiction with any information obtained in the context of our engagement.

Diegem, 29 March 2013

**The independent auditor**

**DELOITTE** Bedrijfsrevisoren / Reviseurs d'Entreprises  
BV o.v.v.e. CVBA / SC s.f.d. SCRL  
Represented by Rik Neckebroeck

